

IEA GLOBAL CONFERENCE XVI

Pre-Conference: July 28, 2011
Conference: July 29-31, 2011

The Westin Beach Resort
Fort Lauderdale
Florida USA

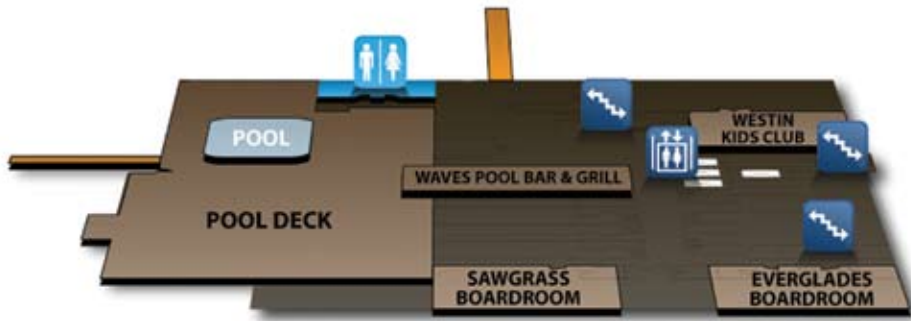


International
ENNEAGRAM
Association

The Westin Beach Resort



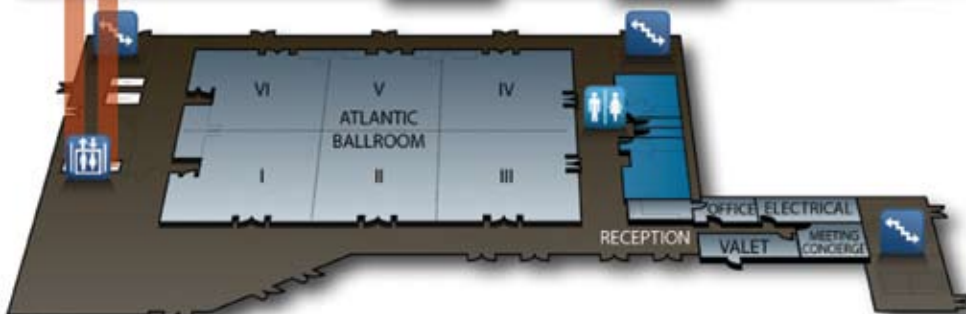
FIRST FLOOR
North Tower



THIRD FLOOR
North Tower



THIRD FLOOR
South Tower



CONFERENCE CENTER

Welcome



IEA Global Conference XVI

Our Vision

A world in which the Enneagram
is widely understood and constructively used.

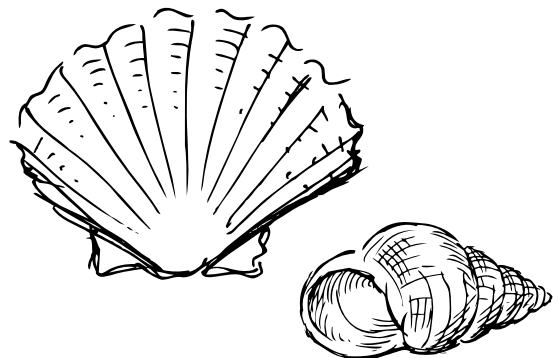
To provide a worldwide hub for the sharing
of all developments in the theory and
ethical application of the Enneagram.



International
ENNEAGRAM
Association

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IEA Conference 2012, Long Beach, California, USA.....	Inside Back Cover



WELCOME FROM THE IEA PRESIDENT

On behalf of the Board of Directors of the International Enneagram Association, I welcome you to the 2011 IEA International Conference in Ft. Lauderdale, Florida, USA.

The Conference Committee has planned an exciting program this year that demonstrates the continued growth and maturation of the organization. That growth and maturation will be on display from the very start of the conference with the gathering of the 3rd annual General Assembly of Affiliates. Delegates from the IEA's 17 national affiliates will meet to discuss their accomplishments and aspirations and to share their best practices and insights into the theory and application of the Enneagram. Working together with the IEA Board of Directors, they will help shape the direction of the Association.

Thursday's pre-conference will comprise panels of thought-leaders in the fields of business, psychology, and spirituality sharing their expertise and experience. A slate of gifted presenters from across the globe will be bookended by two dynamic speakers as Tom Condon delivers the Keynote address and Ginger Lapid-Bogda delivers the Endnote.



A theme that will run through the conference is one of change and evolution. The IEA was founded in the US, and the majority of our members still reside there. The founders' vision was always to expand beyond that base, however, and the number of international affiliates reflects an expansion in breadth of the Enneagram community. This year's conference also demonstrates the increasing depth of the community and new voices will be heard as the second and third generations of Enneagram teachers steps forward to build on the tremendous accomplishments and contributions of those who came before.

Thank you for attending the conference this year, and for being part of the Enneagram community. As I interact with people from around the world I have the opportunity to see the way the Enneagram contributes to change in people's lives. Those who use the Enneagram either professionally or personally are doing important work, cultivating the kind of awareness of self and other that sets the foundation for increasing wisdom and compassion — qualities much needed in today's world.

Thanks are also due to the Conference Committee, tirelessly led by IEA Board member Deni Tato. Finally, thanks to the rest of the IEA Board: Vice-President Maria Jose Munita, Treasurer Gail Barber, Secretary CJ Fitzsimons, Isabel Salama, Lynda Roberts, Susanne Povelsen, and Peter McNab. I'm honored to be part of this exemplary team, which works selflessly to help realize the IEA's vision. Please take the opportunity to stop any of us during the conference to give us your feedback on the conference or share your ideas about the organization. We want to know what you think.

Above all, enjoy the Conference!

Mario Sikora

President, IEA Board of Directors

WELCOME FROM THE 2011 CONFERENCE CHAIR

On behalf of the Conference Committee, I want to welcome you to beautiful Ft. Lauderdale, and the IEA Global Conference.

We have been diligently planning what we are sure will be a most memorable gathering of the brightest and best Enneagram teachers and authors the world has to offer. We hope you will get an opportunity to experience not only the legendary presenters, but the fresh new faces as well. It is exciting to get to experience the many brilliant theories and applications created, using the Enneagram as the foundational tool. I hope it that will deepen your understanding and practice.

We begin on Thursday by assembling eminent authors and teachers who will create expert panels on psychology, spirituality and business for our Pre-Conference Day.

Tom Condon will serve as our Keynote Speaker, and his topic will be “The Five Elements of Change.” For the next 3 days, we will than have the opportunity to learn from more than 80 presenters, from around the globe. As our endnote speaker, Ginger Lapid Bogda will help us close out the conference in a meaningful way, by detailing her findings on “The Enneagram and Global Change.”

Thanks to the important work of the IEA, the Enneagram community gets more globally connected and mutually supported each year. There are more than 100 people participating in the conference from outside of the United States. We are proud to say that we are able to translate 14 presentations over the 4 day period this year, and hope to build on this number each year.

I would like to offer my sincere appreciation to the past and present IEA Board of Directors for their tireless service, never losing sight of the goal which is, “A world in which the Enneagram is widely understood and constructively used.” I am also indebted to the fabulous conference committee, who has been working with me for more than 10 months to make this happen. Last but not least, a thank you to the IEA administrator Sandy Hatmaker and the long list of volunteers that put the finishing touches on so many important details.

I am honored to serve such a worthy organization, under such capable leadership. Thank you for coming and may your conference be memorable and exciting!

With gratitude and love,

Deni Tato



IEA FOUNDERS

The IEA will be forever grateful for the hard work and pioneering spirit of our Founders, Maria Beesing, David Daniels, Theodorre Donson, Andreas Ebert, Russ Hudson, Kathy Hurley, Patrick O'Leary, Helen Palmer, and Don Riso.



Maria Beesing

Maria C. Beesing, O.P. was the first President of the IEA. A Dominican Sister, she spent eighteen years in elementary education and began ministering as a spiritual mentor, retreat director and facilitator of seminars on spiritual and personal growth. In 1984, she co-authored *The Enneagram: A Journey of Self-Discovery* with Patrick O'Leary and Robert Nogosek. She has presented Enneagram workshops in the USA, Canada, Latin

America, Pakistan, and Europe. Currently, she is the co-director of the Collaborative Dominican Novitiate in St. Louis.



David Daniels

David Daniels, M.D., Clinical Professor, Department of Psychiatry at Stanford, maintained a private psychiatric practice in Palo Alto for over 30 years. Together with Helen Palmer, he created the Enneagram Professional Training Program in 1988. Dr. Daniels served as co-director of the first US Enneagram conference at Stanford University in 1994. He now teaches

the Enneagram worldwide. He is also co-author of *The Essential Enneagram* and co-producer of the DVDs "The Nine Paths to a Productive and Fulfilling Life" and "The Enneagram in the Workplace."



Theodorre Donson — Deceased

Theodorre Donson, M. Div. is a lecturer and author in psychology and spirituality. Donson draws upon the spiritual masters and leading psychologists while stressing the importance of personal renewal and healing. Theodorre is co-author with Kathy Hurley of three Enneagram books: *Discover Your Soul Potential: Using the Enneagram to Awaken Spiritual Vitality*; *My Best Self: Using the Enneagram to Free the Soul*; and *What's My Type? Use the Enneagram System of Nine Personality Types to Discover Your Best Self*.

the Enneagram to Free the Soul; and *What's My Type? Use the Enneagram System of Nine Personality Types to Discover Your Best Self*.



Andreas Ebert

Andreas Ebert was born in Berlin, Germany in 1952. He studied Protestant Theology at Neuendettelsau, Tübingen, Würzburg, and Heidelberg. He is pastor of St. Luke's in Munich and also (since 2004) the Director of Spiritual Center "St. Martin am Glockenbach", also in Munich. He is also author (with Richard Rohr) of *Das Enneagramm: Die Neun Gesichte der Seele* and author or editor of seven other books on the Enneagram.



Russ Hudson

Russ Hudson is the Executive Director of Enneagram Personality Types, Inc. and co-founder of The Enneagram Institute. Russ co-teaches the Riso-Hudson Enneagram Professional Training Programs and is a former vice-president of the IEA. He teaches in Europe, Asia, Africa, South America, Australia, and the United States.

Russ co-authored the following books with Don Riso: *The Wisdom Of The Enneagram, Personality Types (revised edition)*, *Understanding the Enneagram (revised edition)*, *Discovering Your Personality Type (revised edition)*, and the audiotape *The Power Of The Enneagram*. Russ also assisted Don Riso in writing *Enneagram Transformations*.



Kathy Hurley

Kathy Hurley has been teaching about various aspects of personal change since the early 1980s, devoting herself to community leadership and awakening the human spirit to reclaim its destiny, freedom and greatness.

She is co-author with Theodorre Donson of three Enneagram books: *Discover Your Soul Potential: Using the Enneagram to*

Awaken Spiritual Vitality; *My Best Self: Using the Enneagram to Free the Soul*; *What's My Type? Use the Enneagram System of Nine Personality Types to Discover Your Best Self*, now published in eight languages.



Patrick O'Leary

Patrick H. O'Leary, M.S., M.Div. is a speaker, facilitator and consultant who has been researching and teaching personality theory on four continents since 1971. His management-consulting firm specializes in developing the communication and conflict resolution skills of team leaders. He also teaches business courses at Cleveland State University.

In 1984 he co-authored *The Enneagram: A Journey of Self-Discovery*, which is now available in six languages. O'Leary has authored tape sets, articles and a psychometric instrument to identify type. He served as the IEA's Executive Director in 1996.



Helen Palmer

Helen Palmer is a teacher of psychology and intuition and the author of five books about human consciousness. Two of her Enneagram books now appear in 21 foreign languages. She is also featured in a PBS documentary *Breaking Out of the Box: Discovering the Enneagram*.

Together with David Daniels, M.D. she co-directs The Trifold School, an international teaching network, training and certification program. Co-director of the first US Enneagram conference at Stanford University, she has been a faculty member at JFK University School of Consciousness and Esalen Institute. Helen is an elected fellow of the Institute of Noetic Sciences and the World Business Academy.



Don Riso

Don Riso, M.A. is President of Enneagram Personality Types, Inc., and co-founder of The Enneagram Institute. Don is also the author of five Enneagram books: *The Wisdom of the Enneagram*, *Personality Types*, *Understanding the Enneagram*, *Discovering Your Personality Type*, and *Enneagram Transformations*. These are currently available in multiple

languages, among them English, German, Italian, Japanese, Chinese, Korean, Spanish, Dutch, Hungarian, and Portuguese.

In addition, Don teaches the Enneagram in Europe, Japan, China, South Africa, South America, and throughout the United States.



Jerry Wagner (Honorary Founder)

Jerry Wagner, Ph.D. is the author of the *Enneagram Spectrum of Personality Styles: an Introductory Guide*; the *Wagner Enneagram Personality Style Scales (WEPSS)*; and *Two Windows on the Self: the Enneagram and the Myers-Briggs*. Jerry has been researching and teaching the Enneagram for over 30 years and has offered the Enneagram Spectrum Training and Certification Program

nationally and internationally for the past 15 years: www.enneagrampectrum.com. Jerry is a faculty member of the Department of Psychology and the Institute of Pastoral Studies at Loyola University, Chicago. He is a clinical psychologist with a psychotherapy practice in Evanston, IL. Jerry is a co-editor of The Enneagram Journal.

IEA BOARD OF DIRECTORS



Mario Sikora: President
Philadelphia, Pennsylvania, USA

Mario Sikora is managing director of Awareness to Action International and co-author of the book *Awareness to Action: the Enneagram, Emotional Intelligence, and Change*. Awareness to Action International uses the Enneagram to help leaders in organizations of all types and sizes increase individual performance and team effectiveness. Mario has coached hundreds of leaders in large organizations in North and South America, Europe, and Asia.



Maria Jose Munita: Vice President,
International Affairs
Santiago, Chile

Maria Jose Munita is a Chilean coach and accredited Enneagram teacher. After many years working in Marketing, decided to follow her passion and became an ontological coach and Enneagram teacher. She now uses the Enneagram in her practice and facilitates Leadership, Team building and Enneagram workshops. Maria Jose also uses the Enneagram for her own personal development



CJ Fitzsimons: Secretary
Baden-Baden, Germany

CJ Fitzsimons, Ph.D is a Leadership Sculptor and Managing Partner of metisleadership. After a career in research and business spanning Ireland, England and Switzerland, he settled in Germany in 1999. He uses the Enneagram to help leaders express their leadership authentically in a variety of settings including business, research, academia, non-profit and military. CJ is a certified teacher of the EPTP program.



Gail Barber: Treasurer
Birmingham, AL USA

Gail Barber, JD, has had a 30-year career as in-house counsel to Fortune 100 and entrepreneurial companies. She is a certified Enneagram Teacher of the EPTP program. She consults with executives and small businesses in transition and teaches Enneagram trainings and workshops.



Peter McNab: Nine Points Editor
Rawtenstall, United Kingdom

Peter runs excellenceforall Ltd. He is an INLPTA Master Trainer who combines elements of The Enneagram, Clare Graves' Model and NLP in his corporate leadership programmes. He is the author of *Towards An Integral Vision* and the *NLP Practitioner Cards*. If pressed, he will show a magic trick or two.



Susanne Povelsen: Affiliates (EMEA)
Copenhagen, Denmark

Susanne is a Business- and Life coach in her own company, CoachSpirit. She helps people to attain their goals and get more balance in life by efficiently combining coaching methods with the Enneagram. Her passion is to see people develop and grow, and to find the spirit in life. She has been a board member of the Danish Enneagram Association and has been the coordinator of two European Enneagram Conferences hosted in Denmark. In addition she has published a number of translated Enneagram books in Denmark. She has written several articles and a book called *Enneagrammet – kort og godt* (The Enneagram in short).



Lynda Roberts: Affiliates (US/Canada),
Knowledge Management
Decatur, Georgia, USA

Lynda Roberts is a Project Management Professional (PMP) with a twenty-two year management career in Information Technology. Since 2001, she has had her own leadership and management consulting business. She is an Enneagram Institute certified teacher, teaches Riso-Hudson Authorized Workshops as well as her own Enneagram workshops, and is in training to become an Enneagram Institute faculty member. She is a Director of the Enneagram Institute of Georgia and is a student of the Ridhwan Diamond Approach.



Isabel Salama: Affiliates (Spanish and Portuguese Speaking)
Madrid, Spain

Isabel Salama has worked for many years as a clinical psychotherapist and a self-development teacher, using the Enneagram and specific techniques. One of the "different" techniques she uses the most is psychotherapy supported by animals and nature. Above all, she is a researcher and a student of how human beings behave. She currently uses the Enneagram both in her clinical practice and in Enneagram workshops that she has developed over the years. She is also the current President of Aeneagrama, the Spanish IEA Affiliate .



Deni Tato: Conference Chair
Cincinnati, Ohio, USA

Deni is a certified Enneagram Teacher in the narrative tradition and an Executive Coach. She is President of Conscious Dynamics, a coaching, training and consulting company that targets innovative and creative companies who rely on highly effective teams for their success. For 23 years Deni was founder, CEO/President of Contract Interiors, a premier commercial furniture dealership. Some of Deni's accomplishments include being chosen as Ernst and Young's Entrepreneur of the Year, Women owned Business of the Year, and recognized repeatedly as one of the fastest growing companies. Deni's proven business experience combined with her deep knowledge of the Enneagram and her adherence to consciousness practices, allow her to conduct transformational coaching with power, precision and heart.

IEA MEMBERS RECEIVE FANTASTIC BENEFITS

MEMBER BENEFITS INCLUDE:

- Access to Members Only section of the IEA website, which includes:
 - Members Only directory
 - Enneagram symbols for download
 - Back issues of the IEA newsmagazine, *The Nine Points Bulletin*, for download
- IEA Newsmagazine, *The Nine Points Magazine*
- Discounted registration to annual IEA Conference
- Discounts on books and training programs
- IEA podcast interviews with leading Enneagram teachers

PROFESSIONAL MEMBERS ALSO RECEIVE:

- Free listing of their services and events on the IEA website calendar
- Eligibility for IEA Professional Accreditation
- Eligibility to present at IEA conferences and events
- Eligibility for listing on IEA Speakers Bureau
- Listing in the “Find a Professional” directory on the website
- Invitation to attend the Professional Member reception at the annual IEA conference
- Eligibility to purchase an email blast sent out to the IEA database

The International Enneagram Association brings together Enneagram professionals and aficionados from around the world. Be part of a global learning community by becoming a member of the IEA today!

Visit us at www.internationalenneagram.org



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THE IEA: AN AFFILIATE AND CHAPTER SUPPORTED ORGANIZATION

The phenomenal growth of the Enneagram speaks to its power to affect individuals and organizations in profound ways. The gathering of communities to explore the richness of the Enneagram that contributes to our awareness and transformation is an integral part of this growth and of the vision of the IEA.

Affiliates

As the Enneagram movement grows on all continents, the IEA also expands internationally through its Affiliates. IEA Affiliates are countrywide nonprofit Enneagram Associations that work as the official IEA branches within their countries. Ranging from a few to hundreds of members, IEA Affiliates are committed to promoting the IEA's vision, mission, and values.

Current Affiliates are listed below. If there isn't an Affiliate in your country, we invite you to organize one. The Board of Directors of the IEA is available to support you in exploring the possibility of forming a local Affiliate. Please contact Maria Jose Munita, International Relations at mariajosemunita@gmail.com.

IEA Affiliates:

Argentina

Contact: Aniceto Sanabria

Colombia

Contact: Oscar Ayala

Mexico

Contact: Jorge Mendoza

Belarus

Contact: Anna Karpeka

Denmark

Contact: Susanne Povelsen

Peru

Contact: Juan Carlos Duran

Brazil

Contact: Fr. Domingos Cunha

Finland

Contact: Kristina Harju

Spain

Contact: Dra. Isabel Salama

Canada

Contact: Catherine Bell

France

Contact: Bénédicte de Navacelle

USA

Contact: Beth O'Hara

Chile

Contact: Erika Sieber

Iran

Contact: Delbar Niroushak

Venezuela

Contact: Agustina Burgo

China

Contact: Gloria Hung

Korea

Contact: Dr. Hwan-Young Kim

Chapters:

The IEA-USA Affiliate has a number of regional chapters that are an excellent vehicle for furthering our exploration and study of the Enneagram. Most Chapters offer local Enneagram events and learning opportunities, with programs presented by a wide variety of local, national, and international Enneagram teachers. In addition, they often encourage and support the formation of local Enneagram study groups.

Active IEA-USA Chapters are listed below. If there isn't a Chapter in your area, we invite you to organize one. The Board of Directors of the IEA-USA is available to support you in exploring the possibility of forming a local Chapter. Please contact Lynda Roberts, IEA-USA Chapter Relations Manager at lroberts@bellsouth.net.

IEA Chapters:

Greater Cincinnati Chapter

Contact: Michael Rebrovich

Northern Minnesota Chapter

Contact: Jackie Solem

Northern California Chapter

Contact: Kathryn Grant
Claire Barnum

Minnesota Chapter

Contact: Curt Micka

Indiana Chapter

Contact: Diane Mackel

Southern California Chapter

Contact: Margaret Smith
Karen Knab

GENERAL 2011 EVENT INFORMATION

1. NAME BADGE – YOUR TICKET TO THE CONFERENCE

Please wear your name badge at all times for admittance to all activities, including presentations, receptions, and special events.

2. REGISTRATION AND CONFERENCE INFORMATION CENTER

Sandy Hatmaker and her staff will be available for registration and general information in the Ballroom Foyer throughout the conference. Schedule and/or room changes will be noted on the white board.

3. LOST AND FOUND

Please check the Registration and Conference Information Center for lost items. If it has not been turned in to our conference staff, you may want to check with the hotel front desk.

4. SESSION BREAKS

We will be serving coffee, tea, and pastries in the morning and cold beverages and snack in the afternoon in the Foyer.

5. LUNCH

There are several options for lunch each day. The hotel will provide a lunch cart in the ballroom foyer which will offer sandwiches, salads, etc. available for purchase. You can also visit Waves Poolbar and Grille or order room service from your guest room. Additionally, the local area offers several restaurants within walking distance.

6. ATTENDANCE AT SESSIONS

Attendance at sessions is limited by room size and is on a first come first served basis. Please arrive early if you want to be assured admittance.

7. ENVIRONMENTAL SENSITIVITY

Please mute your cell phones during sessions. If you are taking session notes on a laptop computer, please sit in the back of the room so as not to disturb others.

8. SMOKING POLICY

The hotel is non-smoking. Smoking will only be permitted outside the hotel.

9. CONFERENCE BOOKSTORE

The Conference Bookstore, located in the Himmarshee room next to the ballroom, has a wonderful array of Enneagram books and materials for sale. Browse an extensive collection of classics alongside the newest works. Our thanks to the bookstore proprietor, Gregg Jamback.

Bookstore Hours

Thursday: 11:00 am-8:30 pm

Friday: 8:00 am-7:00 pm

Saturday: 8:00 am-7:00 pm

Sunday: 8:00 am-3:00 pm

10. CONFERENCE RECORDINGS

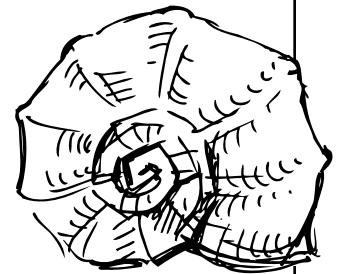
Most of the conference sessions are being recorded by Conference Recording Service, Inc. Audio CDs will be available for each session or complete sets of conference CDs will also be available for purchase. CDs can be purchased anytime during or after the conference. Orders placed by Saturday night can be taken home Sunday. Orders placed Sunday or after the conference will be shipped to you at an additional cost. Tel: 800-647-1110.

www.conferencerecording.com.

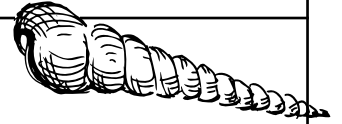
No personal recording devices will be allowed in the conference sessions.

11. DOOR PRIZE

During the closing session on Sunday, someone (maybe you!) will win a **free** registration for the 2012 IEA Conference in Long Beach, California, USA. Your nametag is your ticket. Drop your nametag in the bucket and we will draw a winner at the closing session. You must be present to win.



2011 IEA CONFERENCE SPECIAL EVENTS



WEDNESDAY

GENERAL ASSEMBLY

8:30am – 6:00pm Las Olas I-III Ballroom

The General Assembly of Affiliates (GAA) is the official forum of participation of IEA Affiliates in the IEA. Affiliates are countrywide Enneagram associations affiliated to the IEA. Two officially appointed representatives for each IEA Affiliate will gather from 8:30am to 6:00pm to discuss necessities, report activities, suggest plans, and influence the course of action of the IEA. By the time this text was written, the official IEA Affiliates were: Argentina, Belarus, Brazil, Canada, Chile, China, Colombia, Denmark, Finland, France, Iran, México, Perú, South Korea, Spain, the United States, and Venezuela. However, other IEA Affiliates may become official in time to join this meeting. This is the third time that the GAA will meet and, during the event, one representative will be elected to become an IEA Board member, as happened in 2010.

The GAA this year will be held officially in English and Spanish, and we will do our best to help with informal translation into other languages if necessary to maximize inclusion. Its main objective will be to work on the transition to a more global organization; exploring current and new possible benefits for the membership, sharing best practices to help consolidate the newer affiliates and getting involved in the work that is done throughout the year.

In addition to the official representatives of each affiliate, everyone is invited to observe the event. So please come to participate in and witness this exciting moment of the IEA's growth!

THURSDAY

WELCOME RECEPTION & PRE-REGISTRATION

5:30pm – 7:30pm Las Olas Ballroom Foyer/Sky Terrace Snacks and Cash Bar

Stop by the Las Olas Ballroom Foyer to register for the conference and receive your nametag. Then head up to the Sky Terrace to join your Enneagram colleagues who have traveled here from all parts of the world. The IEA's own illustrious jazz trio: Jerry Wagner, piano; Ron Esposito, acoustic bass; Bob Tallon, drums will provide the music for the event. Take time to relax and socialize and enjoy an evening among friends.

FRIDAY

Shift into Reverse! Check over your shoulder, and back up to the auction tables!

There is a new format for this year's auction — it's a REVERSE AUCTION. At the opening of the auction, each item will have a set bid price. If you love that item and are ready to take it home you can sign and purchase your prize! Just take the item and the bid sheet to Sandy at the registration desk. Or if you feel lucky, you can wait and maybe save as the price decreases! But wait! Don't bids usually increase as the auction wears on? Not this year! The bid amounts will begin to LOWER (that's right – DECREASE) until the lucky bidder signs on the dotted line and claims their prize.

Wait for the price you are willing to pay.
But don't wait too long or you may miss your chance!

**Don't miss out on the excitement!
Auction opens Friday Morning and goes until they are gone!**

YOUNG ADULTS LUNCHEON

1:00pm – 2:30pm Poolside

Young Adults are the future of the Enneagram, the IEA, and the creation of a more conscious world. Join us to connect with one another, socialize, share ideas, become inspired, and discover new ways to deepen inner awareness for global change. We will meet by the pool for a casual luncheon – you can bring your own lunch or purchase from the snack bar.

PROFESSIONAL MEMBERS & FOUNDERS / PRESENTERS RECEPTION

6:30pm – 8:30pm Sky Terrace

Hosted by the IEA Board of Directors. Featuring the IEA's own illustrious jazz trio: Jerry Wagner, piano; Ron Esposito, acoustic bass; Bob Tallon, drums. Our annual get-together for all Professional Level members of the IEA, and a jolly Thank You! to all our conference presenters. Eat, drink, and merrily socialize and network with your colleagues. Professional members and presenters are invited to come and meet the IEA Founders and Board Members, partake of beer, wine and hors d'oeuvres, and enjoy the company of friends and colleagues.

SATURDAY

IEA CHAPTER MEETING

11:30am – 1:30pm Bonnet Room

Grab a sandwich and come on in! You may purchase a sandwich from the lunch cart in the foyer and join the IEA Chapter leaders as we gather to share ideas about Chapter marketing, programming, member recruitment and retention, outreach, and more. This meeting is open to two representatives from each Chapter and anyone interested in possibly forming a Chapter.

RECEPTION & DANCE PARTY

7:00pm – 12:00pm Atlantic Ballroom

Our celebrity DJ, Russ Hudson, will get you on the dance floor with some great music! Dress up, dress down, or come as you are. Let your hair down and dance till you drop during this fun, informal evening. An optional charitable donation can be made at the door. Donations benefit the IEA Global and will be used to support the mission of the IEA. Non-registered conference attendees (spouses and partners) may purchase an admission ticket for \$20.00.

SUNDAY

CLOSING CEREMONY

1:30pm - 2:30pm Endnote Address/Closing Session

Ginger Lapid-Bogda will give the Endnote Address – The Enneagram and global Change.

Bring your name badge to enter the big drawing. We will draw two nametags and the winners will receive a free registration 2012 IEA Conference in Long Beach, California, USA. (Must be present to win.)

THURSDAY PRECONFERENCE DAY PROGRAM

An all day program of expert panels will discuss a variety of Enneagram related topics. Participants include international teachers, authors, consultants, spiritual directors, and professionals in their field. Panels will address theory and application of the Enneagram in business, spirituality, psychology and personal development. Each panel will include an introduction to the topic, panelists' theory and debate, and audience Q&A.

Schedule

10am – 12 Noon	Business: Languaging the Enneagram in Business and Organizational Settings
12 Noon – 1:30	Lunch on Your Own
1:30 – 3:30	Psychology: The Enneagram for Change and Inner Development: What Works and What Doesn't
3:30 – 4pm	Refreshment Break
4pm – 6pm	Spirituality: the Enneagram for Deepening Practices

10am – 12 Noon

Business: Languaging the Enneagram in Business and Organizational Settings

Moderator: Deborah Ooten, Ph.D.

Panelists: Jaime Dario Colmenares, Ginger Lapid-Bogda, Claus Roager Olsen, Uranio Paes, Mario Sikora, Katherine Chernick Fauvre

As the Enneagram becomes more and more relevant and widespread in business and organizational settings, many Enneagram professionals are grappling with the challenge of languaging a secular, non-spiritual, commercially appealing Enneagram. How do we present Enneagram material in secular and business environments, as distinct from a metaphysical or psycho-spiritual growth context? How do we define 'spirituality' for our purposes? Can the Enneagram be utilized without reference to spirituality altogether? Does doing so gut it of its inherent power and original intent? Panelists will also explore 'best practices' for using neutral language to introduce the Enneagram to secular and business groups while maintaining the integrity of the system.

1:30pm – 3:30pm

Psychology: The Enneagram for Change and Inner Development: What Works and What Doesn't

Moderator: Tom Condon

Panelists: Dr. David Daniels, Roxanne Howe-Murphy, EdD, Andrea Isaacs, Clarence Thomson, Jerome Wagner, PhD, Osnat Yadgar

Over the years a number of practitioners have successfully combined the Enneagram with other existing disciplines. Many have developed new techniques for working with students and clients to address the dilemmas of each Enneagram style. In this panel we will explore the most effective approaches and methods – psychological, spiritual, and experiential – favored by our group of seasoned therapists and coaches. Panelists will share their experience and knowledge of cutting-edge theories and strategies that help clients outgrow limiting Enneagram patterns and fulfill their potential.

4pm – 6pm

Spirituality: The Enneagram for Deepening Practices

Moderator: Jerry Wagner

Panelists: Rabbi Howard Addison, Russ Hudson, Deborah Ooten, PhD, Terry Saracino

Historically we have understood the Enneagram to be part of an ancient spiritual system. Many of the ideas considered elemental in Enneagram work, such as the sacred geometry and meaning of the diagram itself, the three centers, self-observation, presence and self-remembering, were part of a body of knowledge grounded in the roots of the Western tradition, but with many obvious parallels with the Eastern traditions.

Traditionally, working with the Enneagram required knowledge of certain spiritual concepts, such as the Law of Three and the Law of Seven. Whether or not one employs spiritual language, Enneagram work is most robust and useful when there is sufficient understanding of the ancient underpinnings of the system. In this panel we will explore the background of the Enneagram, its role in spiritual awakening, and its context within a larger psycho-spiritual framework.



Tom Condon

The Five Elements of Change

Change is the only constant; nothing stays the same. Even as we maintain our inner view of the world, the outer world keeps changing. We move away from home, fall in love, start families, make careers. Children are born, friends die, we change jobs or remarry. Outside us the seasons come and go in a cycle of renewal and loss. Inside us the cells in our bodies die and are reborn every five to seven years, reminding us that we are not the same people we used to be.

Reality, the joke goes, is that which, when we ignore it, doesn't go away. While it's our ego's job to seek the familiar and secure, change can seem confusing and uncomfortable; even if we live uncommonly stable lives, events will occasionally blow us off course. The success of our life's journey will always depend on how closely our inner map of the world matches the outer territory, how willing we are to revise old learnings, adapt to new circumstances, or surrender a cherished defense from time to time.

In this Keynote address, Tom Condon will define and detail the five elements of lasting change, presenting a general model of change that is specifically adapted to working with Enneagram dilemmas and defenses. This model is an outline of what good psychotherapists look for when they successfully help their clients change. It may help you learn how to be your own best therapist (or coach) and use the Enneagram to its maximum value.

The Five Elements of Change are: 1) defining what you want to change; 2) finding sufficient motivation; 3) developing realistic, feasible goals; 4) evoking the inner resources needed to make the change; 5) using good techniques.

Tom Condon has worked with the Enneagram since 1980 and with Ericksonian hypnosis and NLP since 1977. These three models are combined in his trainings to offer a powerful blend of tools for change.

Tom has taught over 800 workshops in the US, Europe and Asia and is the author of 50 books, CD's and DVD's on the Enneagram, NLP and Ericksonian methods. The Director of the Changeworks in Bend, Oregon, he has been an adjunct faculty member of Antioch University and the University of California at Berkeley. He is a Master Practitioner of NLP and a certified coach.

Website: <http://www.thechangeowrks.com>

Blog: <http://www.thechangeworks.com/blog/tcblog.html>



2011 CONFERENCE PROGRAM SCHEDULE — FRIDAY MORNING

Wednesday

8:30am-6:00pm General Assembly of Affiliates Meeting*
Oceanside II

5:30pm-7:30pm Pre-Registration
Las Olas Foyer

Thursday

9:30am-4:00pm Registration
Las Olas Foyer

9:30am-10:00am Morning Refreshments
Las Olas Foyer

10:00am-12:00pm Business Panel: *Languageing the Enneagram*—
Moderated by Deborah Ooten*
Las Olas I-III

12:00pm-1:30pm Lunch on Own

1:30pm-3:30pm Psychology Panel: *Using the Enneagram for Change and Inner Development: What Works and What Doesn't* —
Moderated by Tom Condon*
Las Olas I-III

3:30pm-4:00pm Afternoon Break/Refreshments
Las Olas Foyer

4:00pm-6:00pm Spirituality Panel: *The Enneagram for Deepening Practices* —
Moderated by Jerry Wagner*
Las Olas I-III

5:30pm-7:30pm Conference Registration
Las Olas Foyer

5:30pm-7:30pm Welcome Reception
Sky Terrace

Friday

8:00am-8:30am Registration/Morning Refreshments
Las Olas Foyer

8:30am-10:00am Opening Session/Keynote Address —
*The Five Elements of Change**
Tom Condon
Las Olas I-III

10:00am-10:30am Mid-Morning Break/Refreshments
Las Olas Foyer

*(Spanish/English Translation Available)

10:30am-1:00pm Friday Morning Sessions



Russ Hudson, David Daniels, Jessica Dibb

Embracing Our Shadow: How the Enneagram Can Liberate Us or Limit Us

(Spanish/English Translation Available)

Psycho-spiritual Growth

All Students

Carl Jung taught us that by fully embracing the shadow in ourselves or in a situation we can liberate the energy that is imprisoned in the disowned parts of us. Doing this creates a more energized, actualized, and integrated self or situation. As individuals who care about our personal lives, as professionals who want to have meaningful vocation, and as global citizens who want the world to be a better place, we need to ask ourselves some key questions. Knowing its power and efficacy, why hasn't the Enneagram work infused more into our cultures? Why is it not in every school, workplace, government agency, medical setting, conflict zone, and spiritual path or community? Why isn't the Enneagram supporting more people's spiritual and psychological development and awakening?

David, Russ, and Jessica will explore these questions and their relationship to the shadow of the Enneagram in our personal, professional, and community lives. This highly experiential workshop will include didactic, inner inquiry, experiential meditations, panel work, and dialogue.

Russ Hudson is one of the principal scholars and innovative thinkers in the Enneagram world today. Russ brings a long-standing involvement in several spiritual traditions, including the Gurdjieff Work and the Ridhwan School. Russ is co-Founder of The Enneagram Institute, and a Founding Director and former Vice-President of the IEA. He graduated Phi Beta Kappa from Columbia University with a degree in East Asian Studies. Don and Russ have five best-selling books, *The Wisdom of the Enneagram*, *Personality Types*, *Understanding the Enneagram*, *Discovering Your Personality Type*, and *Enneagram Transformations*, which have sold over a million copies worldwide.

David Daniels, M.D. is clinical professor of psychiatry and behavioral sciences at Stanford Medical School, a leading developer of the Enneagram system of nine personality styles, and co-author of the best seller, *The Essential Enneagram* (Harper Collins, updated and revised 2009). David also has taught the Enneagram system at Stanford, in the community, and internationally for over 20 years.

2011 CONFERENCE PROGRAM SCHEDULE — FRIDAY MORNING

Jessica Dibb is founder and Spiritual Director of Inspiration, a non-denominational consciousness school, which promotes personal, relational and planetary wholeness. For twenty-five years she has created breathwork and psycho-spiritual trainings, and also trains practitioners in these modalities. She uses Integrative Breathwork, the Enneagram, psychodynamic principles and wisdom teachings from many lineages to facilitate embodied awareness of each moment. Jessica is Co-director of the International Breathwork Training Alliance, the chair of its Ethics Committee, and a founding member of Ken Wilber's Integral Institute.



Ginger Lapid-Bogda, PhD

Who Says We Can't Use the Enneagram and Spirituality in Organizations?

Business

All Students

Although some believe the Enneagram's spiritual aspects are split off from the work we do with the Enneagram in organizational settings, this session will directly debunk that duality myth. Engage, learn and practice a series of activities that explicitly access the spiritually transformative aspects of the Enneagram. We'll be working with the "higher states" for each type, walking and sitting meditations, and other provocative and illuminating activities you can use in your personal, work, and spiritual lives.

Ginger Lapid-Bogda, PhD is an internationally recognized Enneagram author, teacher, and organizational consultant who helps individuals, teams, leaders, and organizations use the Enneagram in their personal and professional lives. She is the author of four Enneagram-business books; provides state-of-the-art training tools and certificate programs; and recently created "Know Your Type," the Enneagram iPhone App. TheEnneagramInBusiness.com • 310.829.3309



Jerry Wagner, PhD

Working with our Sweet Spots, Blind Spots, and Hot Spots

Spirituality

All Students

Each Enneagram style has sweet spots where there is a clarity of vision, an intuitive edge. We look for what we value, what is important to us.

Each style also has blind spots, some aspects of ourselves, others, and the world that we overlook but that others see more easily.

And each style has hot spots, vulnerabilities that are usually found around our sweet spots. When what we value or what we're

good at gets criticized or dismissed, we get anxious, depressed, or angry and then overreact.

Through input, reflection, and dialogue, this session will explore:

- The values each style is attracted to and energized by; our sweet spots
- Misperceptions that arise due to our hyper-sensitivities; we might see insults and contempt where there aren't any; our blind spots
- The primary vulnerabilities of each style — what each is particularly sensitive about; our hot spots

Jerry Wagner, PhD is a clinical psychologist, therapist, and consultant in private practice, and is a faculty member in the Department of Psychology and the Institute of Pastoral Studies at Loyola University, Chicago. He is the author of *Nine Lenses on the World: the Enneagram Perspective*; *The Enneagram Spectrum of Personality Styles: an Introductory Guide*; and the *Wagner Enneagram Personality Style Scales (WEPSS)*. Jerry has been researching and teaching the Enneagram for over 30 years and has offered the Enneagram Spectrum Training and Certification Program nationally and internationally for the past 15 years. Jerry was on the Board of Directors of the International Enneagram Association, was recently named a Founder of the IEA, and is co-editor of the *Enneagram Journal*. He was the keynote speaker for the 2010 IEA Conference.



Judith Searle

Honoring Your Life Story: An Enneagram Exploration

Education & the Arts

All Students

When a new friend, potential employer or romantic partner asks you about yourself, how do you meet the challenge of telling your story? Do you see your life as related to one of the standard story genres — a love story, a success story, an adventure story? Perhaps you perceive it more as a thriller (a series of close calls), an account of power struggles, a melodrama, or a web of fantasies.

This presentation shows film clip examples of standard forms stories take; it also offers opportunities to explore your habitual way of telling your personal story to others. We will examine connections between Enneagram types and story genres that have particular affinities with each of the nine basic worldviews. A significant portion of our work will be done in small groups.

Judith Searle's five published books include *The Literary Enneagram: Characters from the Inside Out*. A longtime member of the Screen Actors Guild and the Writers Guild of America, she offers workshops that teach the Enneagram through film and literary examples. jsearle479@aol.com, www.judithsearle.com

2011 CONFERENCE PROGRAM SCHEDULE — FRIDAY MORNING



Uranio Paes

Deep Transformation Using the Enneagram Diagram
Body Wisdom & Somatic Explorations
All Students

Uranio Paes will run this experiential workshop in which he will facilitate deep transformation for volunteers, using a carpet with the Enneagram symbol drawn on it. This work involves managing the energy that the Enneagram symbol and the growth work provides and requires. Uranio's work usually brings in experiential learning about important points in theory, such as arrows, wings and Gurdjieff's Laws. Uranio will lead an optional exercise with the whole group of participants and will work individually with a few participants that volunteer to do so. The overall experience is transformational for all attendees

Uranio Paes is an Enneagram teacher and Organizational Consultant, having worked with thousands of students in important organizations and in groups in Latin America, the US and Europe. Uranio co-teaches the EPTP (Palmer/Daniels certification program) in Brazil and he was the IEA Global President in 2008 and 2009.



Valerie Atkin

Build Your Enneagram Practice/Business
Business
All Students

- Learn a proven sales process to build a profitable practice/business.
- Understand your style's sales motivation and how to maximize it.
- Set realistically audacious goals and begin a business development plan.
- Become comfortable addressing objections and discussing price.
- Leave knowing you can sell with integrity!
- The session will include materials and a drawing for a follow-up personal coaching session.

Valerie Atkin has spent the last 35 years focusing on the human side of enterprises while working at companies like DuPont and Zenger Miller. In 1991 she founded Wells Street and offers consulting, coaching and customized learning solutions. Her clients have included Herman Miller, Caterpillar, University of Michigan and Pfizer.



Katherine Chernick Fauvre

Tritype Archetypes and Instincts: Exploring Advanced Nuances of Tritype
Innovative Applications
All Students

Part 4 in a series, this presentation will include a short introduction for those new to Tritype.

- Learn the latest 2011 research findings on Tritype.
- Discover what your Tritype reveals about your innate strengths, life mission and blind spot.
- Learn why those with the same Instinct and Tritype have an affinity for one another.

Tritype is your dominant Type in each center of intelligence: head (567), heart (234) and gut (891). Although one Type is your preferred strategy, you also use two other types in a specific order.

The defense strategies of the three types within your Tritype combine and create a unique focus of attention. The high side of this intersection is that it gives your life direction, focus and purpose. The low side is that it narrows your ability to accurately self-assess.

You can determine your potential Tritype by going to www.enneagram.net. The free code to take the test is: IEA2011. Bring a printout of your results to the presentation.

Katherine Chernick Fauvre, is an internationally recognized teacher, coach and researcher. Her innovative work and diverse studies on the internal experience of type have made her a leader in the field.

She is a former member of the Board of Directors of the IEA and is a certified Teacher with Palmer-Daniels, Riso-Hudson and Hurley-Donson. She is the author of *Enneastyle: The 9 languages of Enneagram Type*, *Enneagram Instinctual Subtypes*, *The 27 Tritypes Revealed*.

1:00pm-2:30pm **Lunch On Own**

1:00pm-2:30pm **Young Adults Meeting
Poolside**

2:30am-4:00pm **Friday Mid-Afternoon Sessions**



Gayle Hardie & Malcolm Lazenby

Changing Culture – The Enneagram at Work
Business
All Students

Culture change occurs when people in an organization acknowledge that they need to change the way in which they work

2011 CONFERENCE PROGRAM SCHEDULE — FRIDAY MID-AFTERNOON

together to more effectively support the organization's success and progress.

Although recognized as an approach in supporting people to better understand their own drives and motivations and resulting behaviors, the Enneagram also provides a sound base from which to work with culture change.

This workshop will explore the use of the Enneagram in culture change through a combination of presentation, small and large group discussion, case studies and practical culture change approaches developed around the Enneagram.

As the Co-Founders of Global Leadership Foundation, **Gayle Hardie** and **Malcolm Lazenby** are passionate about making a positive difference to people's lives, their businesses and communities — both local and global. They each bring, along with their enthusiasm, over 30 years of experience and recognized expertise in leadership development and transformation, Board and Executive mentoring and coaching strategic planning and implementation, leading and implementing cultural and organizational change and strengthening collaboration.



Tim Vreeland

Architectural Styles and Enneagram Types

Education & the Arts

All Students

Today's preoccupation with contemporary architecture is reflected in the frequent media attention given to buildings designed by superstar architects such as Frank Gehry, Norman Foster and Rem Koolhaas.

In earlier ages men erected cathedrals, palaces, government buildings and monuments to represent their beliefs and to express the essentials of their culture. These historic periods that gave birth to the architectural styles can be related to human psychological types.

Using extensive slides, this presentation will examine the historic architectural styles of Western civilization and relate them to the nine Enneagram types, with discussion of the social and historical currents that produced them.

Buildings designed by **Tim Vreeland** include skyscrapers, university science laboratories and performance complexes. Associated early in his career with Louis Kahn's firm in Philadelphia, he was Head of the Architecture Program at UCLA and served on its faculty for thirty years. He is a graduate of the Yale School of Architecture.



Christine King

The Emotional Choice Model and the Enneagram
Psychology & Personal Growth

All Students

We are constantly feeling; we are always experiencing an emotion. Thousands of stimuli present themselves to our awareness, second by second; our emotional state influences and sometimes even forces which stimuli we notice and which we overlook. We are usually unaware of this process and the power that our emotions have. Our emotions literally orchestrate a process that either plummet us to our Type's lower qualities, where we are at the mercy of our stress patterns; or they lift us to the higher levels of our Types and beyond the patterns of our Types. Recent brain research helps us appreciate how emotional choice can impact everything we do. We get to choose our emotions, not be chosen by them. This session introduces Dr. King's "Emotional Choice Model," which demonstrates how to slow down our nervous systems and choose emotions that help us access our higher qualities and expand the choices and decisions available to our conscious minds

Dr. Christine King was introduced to the Enneagram in 1970 at the Esalen Institute where she was in residence as a group leader. She has studied with Russ Hudson and Don Riso. Currently she's an Associate Professor at Barry University, coordinating a MS Program in Organizational Learning and Leadership.



Renée Rosario and Leslie Hershberger

The Evolutionary Enneagram: A Dynamic
Dance of Relationship

Psycho-spiritual Growth

Advanced



What if you viewed resistance as a crucial catalyst for individual and collective transformation? What if you cooperated with opposing forces in order to birth a third, reconciling force? Cooperation and participation require a shift in states in which we relax into resistance through three-centered grounded Presence and Love. We then enter into relationship with resistance and can observe our tenaciously held positions and assumptions. A conscious person becomes a midwife of the third force. A curse becomes a blessing.

Through the use of music, images, the Narrative Tradition and practical exercises, we will explore the Evolutionary Enneagram, drawing from Integral Theory, Evolutionary Spirituality, neuroscience and the Enneagram.

2011 CONFERENCE PROGRAM SCHEDULE — FRIDAY MID-AFTERNOON

Renée Rosario, MA, LPC, is a transpersonal psychotherapist and an Enneagram teacher in the Narrative Tradition in Boulder, Colorado. She is also a Mindfulness Instructor at Naropa University and a Certified HeartMath Practitioner. Whether in a group setting or individually, Renee offers a compassionate space that facilitates self-understanding and transformation.

Leslie Hershberger, MA is a facilitator and teacher of spiritual transformation integrating the Narrative Enneagram, Integral Spirituality and contemplation. She facilitates groups throughout the Midwest and in 2010, created a 12 week web course for Integral Life in Denver. Leslie synthesizes wisdom from various traditions with clarity and warm heartedness.



Catalina Rico Flórez

Symbiosis: Theater and The Enneagram
(Spanish/English Translation Available)

Education & the Arts

All Students

The Enneagram enriches Theatre with information about human behavior and Theatre offers the Enneagram tools for rehearsing real-life situations, producing high-level self-observation and reflection opportunities.

Improvisation as a theatrical technique is the strategy that makes the SYMBIOSIS between Enneagram and Theatre feasible.

Objective:

To show how some practical theatrical tools can facilitate the discovering and the internalization of the different personality types in a non-judgmental ambience.

Methodology:

Participants from the audience will participate in 3 exercises:

- “Status: The King and the two servants”: this exercise shows in a clear and effective way how we relate to others, in terms of superiority-inferiority patterns. It allows us to identify Enneatypes that are aggressive, overly dependent, isolated etc., as well as self-images and desires.
- “The Court”: this exercise is one of the most complete practices, because it covers multiple aspects of each Enneatype: defense mechanisms, compulsions, traps, desires, self-image, passions and virtues.
- “Dressing the character”: this practice confronts people to what they avoid the most. In its beginning, it generates resistance, but people finally manage to connect to an inner strength to undertake the necessary effort, thus obtaining awareness of resistance patterns and a way out of them.

Catalina Rico is the CEO of Gymnasium for the Soul. Presenter in workshops of Theatre and the Enneagram.



Dixie Land Holton and Martha Land Young

Bullying: A Global Epidemic

Innovative Applications

All Students



The basic message is clear: Bullying is a huge problem, not only in schools, but also, in all segments of our global community. Our effective anti-bullying model shows how to create a network of interdependence, bringing out the strengths of each person involved. It is primarily a question of changing attitudes, knowledge, and behaviors in schools, in personal or business

life through AWARENESS. The tool is the Enneagram, specifically the lower levels of each type and how each interacts in different settings, with resulting stress. By understanding the differences between the Assertive Types, (8, 7, 3), Compliant Types (1, 2, 6) and Introverted Types (4, 5, 9), through the lens of levels, we quickly see who is predisposed to be the bully, the bullied or the bystander.

Dixie Land Holton is an educator, musician, author and ordained minister. She taught in public schools for 25 years, as an adjunct professor of music education at Columbus State University and leads spiritual seminars. Dixie is a certified Teacher Support Specialist and Staff Development Consultant for Muscogee County School District. She is the author of *The Image of God*.

Martha Land Young was an Administrator for Southern Eye Center in Augusta, Georgia for 20 years. In 2002, she joined a twenty physician, seven location practice, Thomas Eye Group in Atlanta, Georgia. Her positions have been Chief Operations Officer and Sr. Director of Practice Management Operations. Martha has applied and refined her understanding of the Enneagram system to improve organizational communication and relationships between people. She is now a Practice Development Consultant, continuing to apply the Enneagram principles.



Arthur J. Kranz

The Hidden Path: Nine Journeys Towards Personal Growth and Health Using Object-Relations

Psychology & Personal Growth

Advanced

We need to experience in ourselves all nine types to grow and awaken. I believe that there are three stages to this work. The first stage represents a journey of self knowledge, to know thyself in all three Centers: body, heart, and mind.

This first stage of the work is represented by the central triangle in the Enneagram. The second stage represents the journey to know “the Other” — the types that represent the other Object-Relations styles that are different from your own style. This second stage of the work is represented by the hexagon in the Enneagram.

2011 CONFERENCE PROGRAM SCHEDULE — FRIDAY LATE AFTERNOON

The third stage of the work is to realize that you and the other are One and there is no separation. It is represented by the large outer circle in the Enneagram that encompasses and unites all nine types. The work requires that you accept and love your own type as well as all the other types, including your Opposite-type. Realistically, if you are unable to accept and love the other types, you will not be able to fully accept and love yourself.

Born and raised in the Metropolitan New York City area, **Dr. Arthur Kranz** is a board certified psychiatrist who has been involved in Enneagram studies and practice since 2006. He hopes to finally complete the Riso-Hudson Enneagram Institute teacher certification program in 2011.

4:00pm-4:30pm **Afternoon Break**
Las Olas Foyer

4:30am-6:00pm **Friday Late-Afternoon Sessions**
“New Voices”



Dr. Albert Kamphuis

Business

Intermediate / Advanced

Egewise Leadership© and the Nine Creating Forces of the InnovationCircle©

The InnovationCircle is the basis for Egewise Leadership in organizations. Its foundation is the Enneagram, with its nine creative and talented personalities. When all nine personalities are fully present in the here and now, they show the way to greatness in leadership and organizations.

The InnovationCircle approach has three steps: 1) The Core: Personal Mastery; 2) The Inner Circle: Team Co-creation; 3) The Outer Circle: Good to Great Flywheel Management. In this interactive workshop we will work with Team Co-creation. You will have an opportunity to experience some of the Enneagram type dynamics of the InnovationCircle in business, specifically team decision making.

Dr. Albert Kamphuis is a writer, business consultant, trainer, and coach, working with management teams in multinationals, institutions, government, and university programs. He is the co-founder of the Platform for Enneagram Professionals (PEP) Foundation in the Netherlands. He has completed Riso-Hudson Enneagram Institute trainings and Ginger Lapid Bogda's Coaching Certificate Program. His book, *Egewise Leadership and the Nine Creating Forces of the InnovationCircle*, was published in 2011.

www.innovatiecirkel.nl



Andrea Vargas and Adelaida Harrison

The Nine Languages of Love
Psychology & Personal Growth
All Students

We all need love, and yet we know that relationships are going through a profound crisis. Divorces and infidelity are growing faster than ever! Many couples that stay together, are already emotionally divorced.

But, what's the big secret to maintaining a successful and loving relationship?

In this session, the Enneagram will help us:

- Understand how we are trapped in an egocentric spiral of craziness.
- Speak our partner's specific love language.
- Make us conscious of our blind spots, and work on them so that they don't interfere with our relationships.

This workshop will include a short lecture, inner personal reflection and type group exploration.

Andrea Vargas is the author of an Enneagram book “Who Am I? Discover your type and the secrets to relate successfully with others.” She is certified by Daniels and Palmer and completed the Riso/Hudson training program. She is co-founder of The Enneagram Coaching Center Mexico where she offers workshops to organizations, young students and groups..

Adelaida Harrison has been involved in the personal growth area for almost 15 years, and teaches the Enneagram in México. She is co-founder of The Enneagram Coaching Center Mexico that offers workshops to organizations, and groups of youths and adults. She is founder and secretary of the International Enneagram Association in México.



Luis Miguel Valderrama Ochoa

Enneagram, Fears and Personal Effectiveness
(Spanish/English Translation Available)

Psychology and Personal Growth
All Students

Based on the Enneagram's personality typologies, we will submerge ourselves in a world of wisdom that allows us to identify what type of information we must take into account to make a faster transition from our limitations to a fuller life. This is a path that leads to inner peace, happiness, and a desire to achieve our very best without external factors.

We will also learn the four basic fears: dying, loosing, confronting, and being abandoned, as well as the seven tools of love: service-adaptation, assumption, acting, accepting, respect, values and thankfulness, and their relationship to the different typologies found in the Enneagram and how it leads to a more productive life.

continued on page 21...

IEA CONFERENCE SCHEDULE-AT-A-GLANCE

Wednesday-At-A-Glance

<i>Track/Time</i>	<i>Session Title/Presenter(s)</i>	<i>Location</i>
8:30am-6:00pm	General Assembly Meeting (Spanish/English translation available)	Oceanside II
5:30pm-7:30pm	Pre-Registration	Las Olas Foyer

Thursday-At-A-Glance (Pre-Conference Day Event)

9:30am-4:00pm	Registration	Las Olas Foyer
9:30am-10:00am	Morning Refreshments	Las Olas Foyer
10:00am-12:00pm	Business Panel: Languaging the Enneagram – Moderated by Deborah Ooten (Spanish/English translation available)	Las Olas I-III
12:00pm-1:30pm	Lunch on Own	
1:30pm-3:30pm	Psychology Panel: Using the Enneagram for Change and Inner Development: What Works and What Doesn't – Moderated by Tom Condon (Spanish/English translation available)	Las Olas I-III
3:30pm-4:00pm	Afternoon Break/Refreshments	Las Olas Foyer
4:00pm-6:00pm	Spirituality Panel: The Enneagram for Deepening Practices – Moderated by Jerry Wagner (Spanish/English translation available)	Las Olas I-III
5:30pm-7:30pm	Conference Registration	Las Olas Foyer
5:30pm-7:30pm	Welcome Reception	Sky Terrace

Friday-At-A-Glance

8:00am-8:30am	Registration/Morning Refreshments	Las Olas Foyer
8:30am-10:00am	Opening Session/Keynote Address – The Five Elements of Change - Tom Condon (Spanish/English translation available)	Las Olas I-III
10:00am-10:30am	Mid-Morning Break/Refreshments	Las Olas Foyer
10:30am-1:00pm	Friday Morning Sessions	
Psycho-spiritual Growth	Russ Hudson, David Daniels, Jessica Dibb – Embracing Our Shadow: How the Enneagram can Liberate Us or Limit Us (Spanish/English translation available)	Las Olas II
Business	Ginger Lapid-Bogda - Who Says We Can't Use the Enneagram and Spirituality in Organizations?	Las Olas I
Spirituality	Jerry Wagner – Working with our Sweet Spots, Blind Spots, and Hot Spots	Las Olas III
Education & the Arts	Judith Searle – Honoring Your Life Story: An Enneagram Exploration	Las Olas IV
Body Wisdom & Somatic Explorations	Uranio Paes – Deep Transformation Using the Enneagram Diagram	Las Olas VI
Business	Valerie Atkin – Build Your Enneagram Practice/Business	Rio Vista
Innovative Applications	Katherine Chernick Fauvre – Tritype Archetypes and Instincts: Exploring Advanced Nuances of Tritype	Las Olas V
1:00pm-2:30pm	Lunch On Own	
1:00pm-2:30pm	Young Adults Meeting	Poolside
2:30pm-4:00pm	Friday Mid-Afternoon Sessions – “New Voices”	
Business	Gayle Hardie and Malcolm Lazenby – Changing Culture – The Enneagram at Work	Las Olas VI
Education & the Arts	Tim Vreeland – Architectural Styles and Enneagram Types	Rio Vista
Psychology & Personal Growth	Christine King – The Emotional Choice Model and the Enneagram	Bonnet
Psycho-spiritual Growth	Renée Rosario and Leslie Hershberger – The Evolutionary Enneagram: A Dynamic Dance of Relationship	Las Olas III
Education & the Arts	Catalina Rico Flórez – Symbiosis: Theater and The Enneagram (Spanish/English translation available)	Las Olas II
Innovative Applications	Dixie Land Holton and Martha Land Young – Bullying: A Global Epidemic	Las Olas V
Psychology & Personal Growth	Arthur J. Kranz – The Hidden Path: Nine Journeys Towards Personal Growth and Health Using Object-Relations	Las Olas I
4:00pm-4:30pm	Afternoon Break/Refreshments	Las Olas Foyer

IEA CONFERENCE SCHEDULE-AT-A-GLANCE

Friday-At-A-Glance, *continued*

<i>Track/Time</i>	<i>Session Title/Presenter(s)</i>	<i>Location</i>
4:30pm-6:00pm	Friday Late Afternoon Sessions - "New Voices"	
Business	Albert Kamphuis – EGOWISE Leadership® and the Nine Creating Forces of the InnovationCircle®	Las Olas III
Psychology & Personal Growth	Andrea Vargas and Adelaida Harrison – The Nine Languages of Love	Las Olas IV
Psychology & Personal Growth	Luis Miguel Valderrama Ochoa – Enneagram, Fears and Personal Effectiveness (Spanish/English translation available)	Las Olas V
Psycho-spiritual Growth	Joan Mitchell – Divine Aspects of Consciousness	Bonnet
Education & the Arts	Jeff Lyons – Story Structure, Character and Plot: How to Use the Enneagram System to Become a Master Storyteller	Rio Vista
Innovative Applications	Susan Olesek and Diane Pendola – Prison of Our Own Making	Las Olas VI
Body Wisdom & Somatic Explorations	Zitta de Fries – The Enneagram - LIVE!	Las Olas I
Innovative Applications	Jaime Larrain – Mass Media Applications of the Enneagram (Spanish/English translation available)	Las Olas II
6:30pm-8:30pm	Professional Members and Founders/Presenters Reception Featuring the IEA's own illustrious jazz trio: Jerry Wagner , piano; Ron Esposito , acoustic bass; Bob Tallon , drums.	Sky Terrace

Saturday-At-A-Glance

7:30am-8:30am	Jessica Dibb – Meditation Breathwork	Rio Vista
8:00am-9:00am	Morning Break/Refreshments	Las Olas Foyer
9:00am-11:30am	Saturday Morning Sessions	
Psycho-spiritual Growth	Russ Hudson, David Daniels, Jessica Dibb – Embracing Our Shadow: How the Enneagram can Liberate Us or Limit Us	Las Olas I
Psychology & Personal Growth	Tom Condon – Enneagram Demonstrations	Las Olas III
Business	Michael Groser and Claus Roager Olsen – Enneagram and Sales: How the Nine Styles Overcome Personal Barriers to Optimal Selling	Rio Vista
Business	Mario Sikora – The Enneagram as Leadership Attribute Model: Self-Mastery, Relating to Others, and Thinking Like a Leader (Spanish/English translation available)	Las Olas II
Psycho-spiritual Growth	Deborah Ooten and Sharon Berbower – The Illusion of Separateness	Las Olas VI
Body Wisdom & Somatic Explorations	Andrea Isaacs – EnneaMotion and Somatic Focusing: Increasing Emotional Intelligence	Las Olas V
Psychotherapy & Personal Development	Mona Coates – Sex, Love, and Your Personality: the Nine Faces of Intimacy	Las Olas IV
11:30am-1:30pm	Lunch On Own	
11:30am-1:30pm	IEA Chapter Meeting – Open to current Chapter leaders and others interested in forming a chapter.	Bonnet
1:30pm-3:30pm	Saturday Mid-Afternoon Sessions	
Education & the Arts	Gayle Scott – Instinctual Variants (Subtypes) at the Movies	Rio Vista
Innovative Applications	David Wayne Brown and Edward E. Morler – How Knowledge of the Enneagram Can Save Many From Financial Ruin	Las Olas VI
Innovative Applications	Bénédicte de Navacelle and Mathilde Bourdin – Dancing the Enneagram	Las Olas V
Psychology & Personal Growth	Osnat Yadgar – Who is Talking Now? – Develop a Dialog Between the Ego and the Self	Las Olas IV
Business	Khristian Paterhan – Life Coaching, Life Cycles and the Enneagram (Spanish/English translation available)	Las Olas II
Psycho-spiritual Growth	Kathryn Grant – Re-Enchanting the World: Viewing The Enneagram Through Story	Las Olas I
Psycho-spiritual Growth	Georgia Bailey and Kristin Arthur – Stabilizing Presence: Using Embodied Spiritual Inquiry and Enneagram Attachment Narratives to Recognize and Integrate Spiritual Experience	Las Olas III
3:30pm-4:00pm	Afternoon Break/Refreshments	Las Olas Foyer

IEA CONFERENCE SCHEDULE-AT-A-GLANCE

Saturday-At-A-Glance, *continued*

<i>Track/Time</i>	<i>Session Title/Presenter(s)</i>	<i>Location</i>
4:00pm-6:00pm	Saturday Late Afternoon Sessions	
Body Wisdom & Somatic Explorations	Karen Castle – The Inner Journey: Breathwork for the Soul	Rio Vista
Business	Hugo Kruger Droguett – Organizational Culture and Enneagram (Spanish/English translation available)	Las Olas II
Psychology & Personal Growth	Margaret H. Smith – The Enneagram and Money: Using the Enneagram to Create Wealth, Prosperity, and Love	Las Olas IV
Spirituality	Rabbi Howard Avruhm Addison – Manifesting the Divine: The Enneagram, Kabbalah and Transformative Practice	Las Olas I
Body Wisdom & Somatic Explorations	Beth O'Hara – Embodying the Enneagram: Integration of all Three Centers	Bonnet
Psychology & Personal Growth	Roxanne Howe-Murphy – The Transformative Role of Pain in Coaching	Las Olas III
Psycho-spiritual Growth	Terry Saracino – Subtype Dynamics in Relationships	Las Olas V
Psycho-spiritual Growth	David W. Fauvre and Katherine Chernick Fauvre – The Enneagram of Archetypes and Process: Discover the Mystery Behind the Order of the 9 Types	Las Olas VI
7:00pm-12:00pm	Reception and Dance Party	Atlantic Ballroom

Sunday-At-A-Glance

8:00am-9:00am	Morning Break/Refreshments	Las Olas Foyer
8:30am-10:30am	Sunday Morning Sessions	
Education & the Arts	Chris Southard and Paul Van der Grift – Spiritual Development and The Enneagram: Working with College Students	Las Olas IV
Spirituality	Deanna Martin and Ron Esposito – The Holy Ideas: Being and Everythingness	Rio Vista
Psychology & Personal Growth	Clarence Thomson – Meta-coaching with the Enneagram	Las Olas I
Business	Delbar Niroushak – Human Resource Development with the Enneagram	Bonnet
Psychology & Personal Growth	Curt Micka and David Daniels – The Peace Making Principles of John Paul Lederach, Human Violence, and the Enneagram Solution	Las Olas III
Innovative Applications	CJ Fitzsimons – “When words fail ...” – A Body-based Approach to Resolving Blockages in Business or Personal Relationships	Las Olas V
Innovative Applications	Joyce Stenstrom – The Nine Domains: Nine Organizing Principles for Understanding the World (Spanish/English translation available)	Las Olas II
10:30am-11:00am	Mid-Morning Break/Refreshments	Las Olas Foyer
11:00am-12:30pm	Sunday Morning Sessions	
Psychology & Personal Growth	Elizabeth Wagele – Using the Enneagram for Transforming Childhood Pain	Las Olas I
Medicine & Healing	MaryAnn Riddell-Birkbeck and Colette Rodriguez – Does your Enneagram Style Affect Your Ability to Lose Weight?	Las Olas III
Psychology & Personal Growth	Viviana Trucco – Working the Geometry of my Enneagram Personal Complexity (Spanish/English translation available)	Las Olas II
Innovative Applications	Monica Tinoco and Consuelo Ramirez – The Enneagram and Our Personal Relationship to Money	Las Olas IV
Medicine & Healing	Robert Tallon – The Enneagram, the 12 Steps, and Centering Prayer	Las Olas V
Business	Brian Cole Miller – How to Use Creative Activities to Teach the Enneagram	Las Olas VI
Psychology & Personal Growth	David K. Banner – Essential Enneagram Typing Skills in a 1:1 Session	Rio Vista
12:30pm-1:30pm	Lunch	
1:30pm-2:30pm	Ginger Lapid-Bogda Endnote Address/Closing Session – The Enneagram and Global Change Bring your nametag to be entered in the drawings for two free registrations to the 2012 IEA Conference! (Must be present to win.) (Spanish/English translation available)	Las Olas IV-V-VI

2011 CONFERENCE PROGRAM SCHEDULE — FRIDAY LATE AFTERNOON

Luis Miguel Valderrama Ochoa is an industrial engineer with studies in human resources, management and business leadership. He is an Essence Coach with over 15 years' experience in the human resources field. He is a college professor and counselor in the fields of management and leadership, and author of *My Personal Path to God* and *Personal Growth Handbook*.



Joan Mitchell

Divine Aspects of Consciousness

Psycho-Spiritual Growth

All Students

“The qualities within our own Essence are Divine Attributes. It is because the Divine Compassion exists to reveal itself to us that there exists the possibility of knowing the infinite by knowing ourselves and of knowing the particular divine Attribute we most exemplify.” *Living Presence: Kabir Helminski*

To know our Self it is vital that we uncover the soul's true purpose buried beneath ego personality. The Enneagram is an invaluable key for opening the 'doors of perception' that lead us from the personal world view of ego to the transpersonal perspectives of integral consciousness.

Divine Attributes are the essential elements of consciousness that give form to transpersonal perspectives and provide purpose to our soul. Knowing the 'particular Divine Attribute' your soul embodies opens up a whole new perspective of Self and the world; a perspective that results in greater freedom, joy, and understanding of others and the world we live in. In this workshop we will use meditation, discussion and interaction to discover how the Divine Attributes can play out in your life.

Divine Attributes are not to be confused with the Holy Ideas or Holy Virtues.

Knowing your personality type is the only requisite for this workshop.

Joan Mitchell, Gestalt therapist for thirty-five years, combines evolutionary theory, meditation and Divine Attributes of consciousness framed within a thorough knowledge of the Enneagram to create a fresh approach for spiritual wisdom. She is provocative, dynamic, supportive, and utterly realistic; a person whose life and teachings are inseparable.



Jeff Lyons

Story Structure, Character & Plot: How to Use the Enneagram System to Become a Master Storyteller

Education & the Arts

All Students

Storytelling is not dependent on any form; a story can be painted, danced, written, staged or mimed. But, all stories are dependent upon having a structure; every story has one, every story must have one. In the commercial, how-to world of story development, there are countless story gurus, how-to books and methodologies that teach storytellers how to structure a story. Indeed, the “story-advice-noise” can be overwhelming and even deafening. The good news is that storytellers need look no further than the enneagram system to find everything they need to discover, uncover, and develop their story's natural, right, and true structure. Much more than simply writing characters from scratch, or some paint-by-numbers approach to storytelling, this workshop demonstrates how to use the Enneagram-Story Bridge to: reveal the moral core of any story, discover the core relationship driving any story, design the perfect opposition structure for any story, create characters that “ring true” beyond mere typing considerations—and more. Every story knows how it should best be told. If you can cross the Enneagram-Story Bridge, this workshop can teach you how to listen to your story, so that you can be a master at telling any story.

Jeff Lyons is a 25-year veteran of the film, television and publishing industries. He currently works as a screenwriter; independent producer; and freelance, story-development consultant. He is founder of Storygeeks.com, a professional services company offering story development and editorial consulting services to screenwriters, novelists and new media companies.



Susan Olesek and Diane Pendola

Prison of Our Own Making

Innovative Applications

All Students



One in one hundred American adults is incarcerated. Though we know through the Enneagram that our personality creates a prison of our own making, ironically, as a society we collectively dismiss these human beings, and in so doing participate in an incredible waste of human potential. Diane Pendola and Susan Olesek share a passion for teaching the Enneagram as a means to transform a pattern of destruction and suffering with those who have been written off. In this session they share the profoundly moving manner

2011 CONFERENCE PROGRAM SCHEDULE — FRIDAY LATE AFTERNOON

in which working with the incarcerated reveals our own interconnectedness with this forgotten population. People who have previously disregarded their own personal promise remind us of the Enneagram's staggering capacity to resurrect self-belief, leveling the field of humanity and vicariously freeing each of us from the tiny cells in which we live.

Diane Pendola is the author of *The Lioness Tale* and the creator of the innovative use of the Enneagram through The Lioness Tale Prison Project. She brings 30 years of contemplative practice, her pastoral ministry working with the incarcerated, and dedication to personal and societal transformation to her Enneagram teaching.

Susan Olesek has been immersed in the field of Enneagram studies for the last twelve years. Certified in ESNT, Susan brings a lively compassion to her instruction, and is driven by a passionate conviction that anyone brave enough to take an honest look at themselves is fully deserving of the liberation that comes from knowing the Enneagram. She demonstrates a wholehearted, tender regard for the human spirit.



Zitta de Fries

The Enneagram – LIVE!

Body Wisdom & Somatic Explorations

All Students

The workshop is designed to give you an opportunity to experience the sensation of the 9 types in your own body, in the healthy, average and unhealthy levels.

We use acting techniques, meditations and dance.

As a choreographer, my job is to work with the performers role through the body-language. Sometimes creating a character from the outside — and in. Or from the inside — and out.

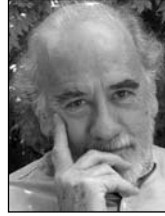
Meaning — we build the body language on feelings and thoughts in the character and make sure the performers' own feelings and thoughts don't get in the way. And here the Enneagram is wonderful to help us to dissociate the actor from the role.

By giving the Enneagram students the opportunity to work with all the types as an actor — it gives them a deeper understanding of all the types.

Zitta de Fries, is a choreographer with 35 years in theatre, television and movies.

She is working with the best actors, directors and performers in Denmark, and is including the Enneagram in her work.

For 5 years the workshop has been a part of the Enneagram training with THINK ABOUT IT in Denmark



Jaime Larrain

Mass Media Applications of the Enneagram

Innovative Applications

All Students

Everything started by doing a trivial question. I can't understand the reason why I don't like some advertising. Could be that my Enneagram type rejects them? Since then the initial and trivial question turns into an inquiry. With my pupils of the creativity workshop at School of Advertising UNIACC University, the question adds casuistry and today it is a publication. The subject of Personality Brands, as much as in products and services, was beginning to detect attributes and typologies on their self identity. Later at the lab, we detected key words for different consumers- enneagram types, as well as images that detonate empathy. My proposal derives countless numbers of applications, for a world in which interest communities shape a new map through the nets. This commands a new perspective in respect to traditional consumer's classification. In the XXI century the Messages will change just as will the Medias which send them, and it will happen not only in the advertising world but in all communication circles. They will be the messages for the personality typologies

Jaime Larraín (63 yrs.) He teaches Self-knowing Diplomate at UNIACC University. Enneagram researcher. For the past 35 years he has also been teacher in Communications, Creativity and Conscience Development. Author of *Carpediem 2013*, an essay about Education. He is Director Member of IEA Chile. www.eco2013.cl.

**6:30pm-8:30pm Professional Members and Founders/
Presenters Reception
Featuring the IEA's own illustrious
jazz trio: Jerry Wagner, piano;
Ron Esposito, acoustic bass;
Bob Tallon, drums
Sky Terrace**

2011 CONFERENCE PROGRAM SCHEDULE — SATURDAY MORNING

7:30am-8:30am Jessica Dibb – Meditation Breathwork
Rio Vista

8:00am-9:00am Morning Break/Refreshments
Las Olas Foyer

9:00am-11:30am Saturday Morning Sessions



Russ Hudson, David Daniels, Jessica Dibb

Embracing Our Shadow: How the Enneagram can Liberate Us or Limit Us

Psycho-spiritual Growth

All Students

Carl Jung taught us that by fully embracing the shadow in ourselves or in a situation we can liberate the energy that is imprisoned in the disowned parts of us. Doing this creates a more energized, actualized, and integrated self or situation. As individuals who care about our personal lives, as professionals who want to have meaningful vocation, and as global citizens who want the world to be a better place, we need to ask ourselves some key questions. Knowing its power and efficacy, why hasn't the Enneagram work infused more into our cultures? Why is it not in every school, workplace, government agency, medical setting, conflict zone, and spiritual path or community? Why isn't the Enneagram supporting more people's spiritual and psychological development and awakening?

David, Russ, and Jessica will explore these questions and their relationship to the shadow of the Enneagram in our personal, professional, and community lives. This highly experiential workshop will include didactic, inner inquiry, experiential meditations, panel work, and dialogue.

For bios of **Russ Hudson, David Daniels, and Jessica Dibb** please see page 12.



Tom Condon

Enneagram Demonstrations
Psychology & Personal Growth
All Students

Tom Condon will work with several audience members who want to change an Enneagram-related problem, using therapeutic methods customized to their specific Enneagram style.

Tom's demonstrations are usually vivid, entertaining and intense. Most produce a visible before-and-after difference in the client, as they shift from their Enneagram "fixation" to greater freedom and choice.

Whatever your level of experience with the Enneagram, this workshop will increase your understanding of the system and deepen your appreciation of its richness, depth and potential.

Tom Condon has worked with the Enneagram since 1980 and with Ericksonian hypnosis and NLP since 1977. These three models are combined in his trainings to offer a powerful blend of tools for change.

Tom has taught over 800 workshops in the US, Europe and Asia and is the author of 50 books, CD's and DVD's on the Enneagram, NLP and Ericksonian methods. The Director of the Changeworks in Bend, Oregon, he has been an adjunct faculty member of Antioch University and the University of California at Berkeley. He is a Master Practitioner of NLP and a certified coach

Website: <http://www.thechangeworks.com>

Blog: <http://www.thechangeworks.com/blog/tcblog.html>



Michael Groser and Claus Roager Olsen

Enneagram and Sales: How the Nine Styles Overcome Personal Barriers to Optimal Selling
Business
All Students



Because 99% of processed sales occur via meetings, telephone conversations, letters or emails, sales in fact is communication. Thus to be successful in sales, communicating clearly is essential to inspire confidence and motivate customers to buy from you.

The Enneagram can be invaluable in sales because it clarifies how to leverage the communication skills and strengths of sales personnel and, — just as important — how they can work on their communication pitfalls or blind spots that can easily interfere with their ability to communicate with nine different types of customers. Customers that trust or distrust in nine different ways.

Practically any person or sales organization will benefit from the use of Enne@Sales to develop the sales personnel and to understand the needs, buying patterns and communication preferences of customers of the nine styles.

This workshop is designed to highly involve participants and encourage them to actually use this opportunity to develop their sales skills. Practical sales tools such as SalesCards, ClientCards, CertainSalesModel etc. will be used throughout the workshop.

Also the team aspects of sales will be briefly covered through the SalesTeamCircle, which is designed to help the team identify and develop their strengths and flaws.

2011 CONFERENCE PROGRAM SCHEDULE — SATURDAY MORNING

We encourage participants to take part in a highly practical (and fun) workshop primarily containing everyday selling tools that works for everyone.

As well as helping a large number of minor and medium size companies, significantly increase sales, revenue and earning capacity, we formerly also worked with global companies, such as; Microsoft, ATKINS Global, SCA, Carlsberg, Mercedes, Kia Motors, Unilever, Philips, Pernod Ricard... and still — whether it's small or large companies — we want to remind every sales person on the planet that;

Companies do NOT do business with companies — but PEOPLE do business with PEOPLE — they trust!

Michael Groser is a Professional Enneagram BusinessCoach/ TeamCoach/SalesCoach. with 30 years field experience. He is Riso/Hudson trained and did the complete TrainTheTrainer programs with Lapid-Bogda. His teaching style is energetic, humorous and empathic.

Claus Roager Olsen uses his long-term background in sales and leadership in creating and delivering workshops for leaders, teams and salespeople. Today Claus primarily works as instructor, personal coach and consultant for businesses in Denmark. Claus is present chairman for The Danish Enneagram Society and is very inspired by the Enneagram, children and close relationships.



Mario Sikora

The Enneagram as Leadership Attribute Model: Self-Mastery, Relating to Others, and Thinking Like a Leader

Business

All Students

Leadership is as much art as it is a science. There are no perfect formulas and no complete lists of leadership qualities or competencies; leadership is far too complex an undertaking for such easy prescriptions. This program will cover three sets of leadership attributes that can enhance leadership performance in any area. These attributes track to three inner triangles of the Enneagram: the lines connecting points 3, 6, and 9 (Self-Mastery); 8, 5, and 2 (Relating to Others); and 1, 7, and 4 (Leadership Thinking). Based on the presenter's nearly 15 years as an executive coach, this program will help leaders of all types develop nine attributes that will help them reach new levels of excellence. Consultants and coaches will also learn how to help their clients overcome the obstacles that hinder their clients' growth.

Mario Sikora is an executive coach who has worked with leaders of billion dollar-plus companies on three continents. He is co-author of *Awareness to Action: The Enneagram, Emotional Intelligence and Change*.

www.mariosikora.com



Deborah Ooten and Sharon Berbower

The Illusion of Separateness

Psycho-spiritual Growth

Intermediate to advanced

In this workshop we will explore the 9 specific illusions that separate us from truly knowing that we are connected to all and everything. The Enneagram of Personality is a constricted view of the Truth that creates an Illusion of Separation. Through experiential practices we will deepen our capacity for connectedness and vulnerability and increase our awareness of the inner blocks to unity. In relationship with others we will be supported in finding the way home to the true and essential Self.

Deborah A. Ooten, PhD, is the founder/director of the Conscious Living Center. She has her doctorate in clinical psychology, is an occupational therapist, a trained craniosacral therapist and a certified Enneagram teacher in the Narrative Tradition. She is certified by Don Beck, PhD in Spiral Dynamics. She is the founder/CEO of Conscious Dynamics, a corporate training consulting and team building company. She served as the President of the IEA and the IEA's USA Affiliate.

Sharon Berbower is a longtime psychotherapist, with an extensive background in meditation and spirituality. She teaches the Enneagram at JFK University.



Andrea Isaacs

EnneaMotion and Somatic Focusing: Increasing Emotional Intelligence

Body Wisdom & Somatic Explorations

All Students

EnneaMotion is an experiential approach that helps us embody the strengths of all personality styles. It re-patterns the brain and creates new neural pathways throughout the body. New pathways are new patterns to new, healthier behaviors. This increases our choices: responding like a Two, Four, Six, Eight, etc. Having more choices in our emotional vocabulary is the foundation of increasing emotional intelligence.

Somatic Focusing translates our shadows — our fixated, ineffective or disturbing patterns — into movement. By working through the body, the shadow is transformed into something that can be used as an antidote, or remedy. The next time the disturbing pattern starts to arise, there is something very tangible that can be used to turn it around so we can think, feel and respond differently.

This somatic (using the body in a way that promotes wholeness and access to spirit) approach balances our thinking, feeling and action centers, increases our ability to be open to wholeness, happiness and joy, and ultimately increases our spiritual capacity.

2011 CONFERENCE PROGRAM SCHEDULE — SATURDAY MID-AFTERNOON

Andrea Isaacs has been on the cutting edge in the field of emotional intelligence since 1994 when she created EnneaMotion. She's been teaching with Riso-Hudson since 1995, was co-founding editor/publisher of the Enneagram Monthly, and conducts EnneaMotion programs internationally. She lives at Sunrise Ranch, a spiritual community in Colorado.



Mona Coates

Sex, Love and Your Personality: The Nine Faces of Intimacy

Psychotherapy & Personal Development

All Students

The deeper truths about relationship dynamics and the ways people resolve real problems are

most apparent in a couple's upsets, fears, and fights. Coates will present actual cases from her 35-year clinical practice, describing the natural blind spots and biases of each client's Enneagram type and subtype and showing how her groundbreaking "Five Factors for Predicting Relationship Success" apply to each case. Although the Enneagram is involved in three of these five factors, the two most significant elements in predicting which relationships are likely endure and be satisfying, lie outside the Enneagram system.

Mona Coates, PhD has decades of experience as a nationally certified sex therapist and sex educator, licensed marriage and family therapist and certified Enneagram instructor. She also was a college professor of Sociology/Human Sexuality for 37 years. Her recently published book (with co-author Judith Searle) *Sex, Love and Your Personality: The Nine Faces of Intimacy*, is available in the Conference bookstore. She is also the coauthor of the C-JES (Coates-Jacobs Enneagram Survey) and *The Self-Scoring Book*.

11:30am-1:30pm Lunch On Own

**11:30am-1:30pm IEA Chapter Meeting – Open to current Chapter leaders and others interested in forming a chapter.
Bonnet**

1:30pm-3:30pm Saturday Mid-Afternoon Sessions



Gayle Scott

Instinctual Variants (Subtypes) at the Movies

Arts and Education

Suitable for All Students

In Hollywood it is the exception, rather than the rule, when movie characters are explicitly written and performed true-to-type – Enneagram type, that is. It

is even less common to see film characters who faithfully represent and embody clear and distinct Type and Instinct (Subtype) combinations.

The importance of the Instinctual Variants "stack" and its impact on personality and behavior is one of the most compelling subjects of contemporary Enneagram research and development. This year I am exploring how the Dominant Instincts / Subtypes can show up convincingly in well-drawn movie characters.

Using entertaining film clips from movies old and new, we'll look at different Enneagram type characters who clearly exhibit the focus, energy, and traits of their Dominant Self-preservation, Sexual / Attraction, and Social / Adaptive Instincts. This is a fun and entertaining way to deepen your appreciation and develop your recognition of the Instinctual Variants -- and see them in action on the big screen!

Gayle Scott is a 25-year veteran of the Hollywood movie and television industry. In the mid '90's she pioneered the practice of teaching and using the Enneagram as a professional tool for character development in acting and scriptwriting.

Gayle is a certified senior teacher and faculty member of the Riso-Hudson Enneagram Institute, and the Director of the Enneagram Institute of Colorado. She consults and leads workshops and trainings throughout the US and around the world. Gayle served on the IEA Global Board of Directors 2005–2010.

[www.enneagram-colorado.com](http://www enneagram-colorado.com)



David Wayne Brown and Edward E. Morler

How Knowledge of the Enneagram Can Save Many From Financial Ruin

Innovative Applications

All students



As our nation works to emerge from the Great Recession, individuals and organizations from many quarters are working to understand the dynamics that created the crisis. But just as important — and undeniably timely — is the pressing need to acquire knowledge about individual responsibility in the accumulation of untenable personal debt. What is plain is that good people often neglect the simple steps to ameliorate debt and suffer resulting credit problems. An enneagram assessment of one's personality drive can shine light on what has been a long-standing mystery: why so many smart people making good incomes nevertheless have poor credit scores. Some personalities are at greater financial risk than others. The observations, research and conclusions of banker Robert Booth, media executive David Brown, and management consultant Ed Morler will be presented. Primary focus will be on those personalities most vulnerable and of what each, uniquely, needs to be aware of and do to remain credit worthy. This innovative application of the enneagram is detailed in their book, *Good People-Bad Credit: What We Need to Know about*

2011 CONFERENCE PROGRAM SCHEDULE — SATURDAY MID-AFTERNOON

Personality and Credit to Help Avoid Financial Ruin. Brown and Morler will co-present.

David Wayne Brown is the president of Splash Creative, a marketing communications firm. He also is an author, an award-winning filmmaker and former daily newspaper editor (*Birmingham Post-Herald* and *The Commercial Appeal* in Memphis).

Ed Morler, MBA, PhD is the creator and former host of the radio talk show, *What We Need to Know* and author of two multiple award-winning books, *The Leadership Integrity Challenge* and *Finally Growing Up*. The later integrates the Enneagram of personality with the levels of emotional maturity.



Bénédicte de Navacelle and Mathilde Bourdin

Dancing the Enneagram

Innovative Applications

All Students



Cross the thresholds of the 9 doors of the soul thanks to 9 meditative dances created with Gurdjieff music! These dances enable us to embody not only the rhythm and the energy of each type, but also the specific path onto which they are inviting us.

During this session, Mathilde and Bénédicte will present the dances and invite you

to experiment with several. Considering the success of the workshop in San Francisco, they intend to keep the same spirit and go further in the discovery of these dances. They will share again two dances learned last year (1-peace and 8-innocence) and two additional choreographies not presented yet: 7-joy and 4-beauty.

Bénédicte de Navacelle, is a lawyer by training. After some time in business, she became a consultant and a trainer. She is a certified member of AETOT. She provides coaching for personal and collective projects and trainings called “Enneagram and Creativity”.

Marthilde Bourdin, an art publicist by training and dance amateur, was hooked by the Enneagram 5 years ago. She was trained by Bénédicte and assisted her at the very first “enneagram and sacred dances” session. She works now with Bénédicte, developing teenager and young adults life coaching and the creative body enneagram-related activities.



Osnat Yadgar

Who is Talking Now? – Develop a Dialog Between the Ego and the Self

Psychology & Personal Growth

All Students

So we know our type, we know what are the issues we should work on, now what?

This session introduces a Transformational Model which presents a structured coaching process which helps you to get free of your Type’s fixation and get in touch with your authentic self.

We will practice how to distinguish “Who is taking now” — the Ego or the authentic self? And learn how to conduct a direct dialog between the two.

Usually our Ego speaks loud and our soul whispers softly, waiting eagerly to be heard. We will expose the way the Ego (our type) lies to us, provides inaccurate information or turning on false alarms. You’ll get a chance to learn a unique approach to using the Enneagram by actually disarming the Ego and hearing your authentic voice.

This session will include a guided process, practicing in pairs, and demonstration of a coaching dialogue.

This workshop is recommended for anyone who is interested in using the Enneagram for getting free of the Ego’s hold and especially recommended for coaches, therapists and consultants.

Osnat Yadgar is the founder of the Israeli Enneagram Center which has become the home of a lively Enneagram community in Israel. She is an enthusiastic Enneagram researcher and developed a unique method for personal transformation using the Enneagram. She leads public workshops, conducts personal coaching and developed a certification program for coaches and therapists. She works with top-team organizations in Israel and Europe, and coaches executives and team leaders.



Khristian Paterhan

Life Coaching, Life Cycles and Enneagram:
How to Apply the Enneagram in the Process of
Life Coaching

(Spanish/English Translation Available)

Business

Combining the techniques of Life Coaching with the method of Mapping the Enneagram, Khristian Paterhan demonstrates how to provide excellent results to personal and professional development. This presentation will provide resources to achieve new levels of excellence and awareness.

Khristian Paterhan is regarded internationally as one of the most important promoters of the Enneagram today. He is a recognized writer and consultant and coach to leading companies and individuals. He is a Professional Member and Accredited Teacher – 2011 by the International Enneagram Association – IEA – USA. Founding Member of the IEA-Brazil institution of which he was President.

2011 CONFERENCE PROGRAM SCHEDULE — SATURDAY LATE AFTERNOON



Kathryn Grant

Re-Enchanting the World: Viewing The Enneagram Through Story

Psycho-spiritual Growth

All Students

“Seal Woman - her sealskin stolen by a man who craved love - lives as human, gives birth, and then, forced to stay on land too long, she begins to dry and die from lack of soul and nurturance the child returns her hidden sealskin, saving her and losing her.”

The Seal Woman’s story is the inner journey, moving from psychic depth through travails to reunion with Soul. The Father’s story is the outer journey, perfecting and teaching the ways of survival - surveying the night sky for wisdom. The Child navigates both.

Seal Woman, dancing in the moonlight, bridges the chasm between the soul of the sea and human experience. This workshop will surprise and delight you. Explore how Story challenges us to use the Enneagram intelligently and intuitively for integration and transformation. Visit familiar stories and hear new ones. We’ll play all the parts, unravel mysteries, and be changed in the process.

Hats and masks provided.

An IEA Accredited teacher, **Kathryn Grant** holds advanced degrees from University of Illinois and Roosevelt University, Chicago. She received her Enneagram Certification from Jerry Wagner, has studied with many teachers and brings an eclectic style to her presentations.



Georgia Bailey and Kristin Arthur

Stabilizing Presence: Using Embodied Spiritual Inquiry and Enneagram Attachment Narratives to Recognize and Integrate Spiritual Experience

Psycho-spiritual Growth

Intermediate



This experiential workshop explores the meaning of participatory spirituality. To participate in a spiritual experience is to be in relationship with Presence. However, recognizing, integrating, and sustaining this relationship becomes problematic as the spiritual experience is reinterpreted by the personality type structure. We will experientially explore how this reinterpretation occurs and then interpret the findings through the lens of attachment theory.

We will begin with a set of practices that illustrate the difference between entering into deeper relationship with Presence versus forming attachment to Presence. As type actively shapes and filters information in the service of establishing and maintaining attachment relationships, we shall explore the experiences through panel work. We will inquire into the similarities and differences between participating in relationship from an open,

receptive stance that accepts whatever comes, and participating in relationship from the stance of the type.

Finally, we will explore the value of peer to peer collaboration in the context of participatory spirituality. We will conclude with a collaborative exercise using an embodied spiritual inquiry model developed by Marina Romero, Ramon Albedha, and Jorge Ferrer, PhD.

Georgia Bailey was born and educated in the United Kingdom. She holds a BA in accounting and financial management from University of Buckingham and an MA in East West Psychology from the California Institute of Integral Studies. Though she has lived in the UK, France, Italy, USA, and Japan and still spends the academic calendar year as a doctoral student at the California Institute of Integral Studies in San Francisco, she now considers Australia home. Georgia has been involved in the Enneagram in the Narrative Tradition for the last 15 years, becoming a certified teacher in 2003. Her primary research interests are the Enneagram, depth psychology, transpersonal psychology, participatory spirituality, holistic sexuality, and embodied spiritual inquiry.

Kristin Arthur holds a PhD in Human Development with a specialization in Marriage and Family Therapy. Kristin’s work focuses on the integration of the Enneagram with Attachment Theory, with an emphasis on implications of this integration for enhancing spiritual development.

3:30pm-4:00pm Afternoon Break/Refreshments
Las Olas Foyer

4:00pm-6:00pm Saturday Late Afternoon Sessions



Karen Castle

The Inner Journey: Breathwork for the Soul

Body Wisdom & Somatic Explorations

All Students

Re-member, reconnect and realign with the Divine essence, knowledge and power which is already at the center of your Being. This workshop will open your energy flow by deep and fast breathing with music and allow you to journey into innate universal wisdom for healing of the psyche (soul).

This short session of Holotropic Breathwork helps with insight or archetypal meaning in areas of our personality we may not easily be aware or conscious of.

Karen Castle is on staff at the Riso-Hudson Enneagram Institute as a Certified Holotropic Breathwork facilitator. Karen is a Dr. of Oriental Medicine and has a Masters in Transpersonal Psychology. Her practice is in St Petersburg, FL where she specializes in the mind, body, spirit awareness and wholeness of health.

2011 CONFERENCE PROGRAM SCHEDULE — SATURDAY LATE AFTERNOON



Hugo Kruger Droguett

Organizational Culture and Enneagram
(Spanish/English Translation Available)

Business

All Students

This session will examine whether it is possible to manage change through an intervention on Organizational Culture. After exploring and analyzing the concept of culture, it discusses the strengths and weaknesses of the Cultural Change approach and organizations' inevitable need to know and understand themselves. Using case studies, the presenter will compare the elements that constitute the personality of individuals with those of Organizational Culture, and build a parallel between Enneagram Types and the unconscious factors underlying culture.

Hugo Kruger is owner and manager of HR GROUP CONSULTING. He has conducted Enneagram training programs in business and Universities since 2002, using it as a tool for self-awareness, negotiation, team building and leadership. He is a Psychologist, with a Magister in Organizational Development, and has a Master in Mental health.

He is President of the Chilean affiliate of the IEA and co-author of *El Eneagrama en la Organización* (The Enneagram in the Organization) (Ed. Cerro Huelén, 2005).



Margaret H. Smith

The Enneagram and Money: Using the Enneagram to Create Wealth, Prosperity, and Love

Psychology & Personal Growth

All Students

Where are you on your personal journey with money? Our relationships to money mirror where we are on our path from scarcity, fear, and surviving to abundance, love, and thriving. In this session, we will discuss how to have a healthy relationship with money. We will also discuss the nine fundamental ways that we are blocked from wealth, prosperity and love, and explore ways to open up new and more satisfying possibilities with money in our lives. This session is based on the presenter's pioneering book, *Money: From Fear to Love – Using the Enneagram to Create Wealth, Prosperity, and Love*. What makes this particular approach to the Enneagram and money unique is its holistic treatment of the Nine Domains of Money, and its incorporation of the three instincts along with the nine personality types. The research for this book was based on 160+ interviews from 2008-2010.

Dr. Margaret Smith is an intuitive money coach, teacher, and inspirational speaker who works at the nexus of money, personal growth, and spirituality. She leads workshops on transformational journeys with money. She is principal of EnneaCoaching, a coaching and consulting firm which provides Enneagram training seminars, workshops, and coaching for companies and

individuals seeking to understand their personality style at work, in leadership, and with money. She is a Certified Riso-Hudson Enneagram Trainer™, a Certified Financial Planner™, and Principal of Smith Financial Place. See www.MargaretSmith9.com for more information.



Rabbi Howard Avruhm Addison

Manifesting the Divine: The Enneagram, Kabbalah and Transformative Practice

Spirituality

Intermediate

The Enneagram offers a profound understanding of the fixations which underlie our motives and interactions. However, once we identify these disfiguring traits, how might we best transform them into radiant manifestations of Essence? Additionally, when no longer primarily fueled by our passions, how might we find renewed energy through alignment with the Higher Ideas?

Kabbalah, the Jewish mystical tradition, shares common historical roots with the Enneagram. Its sages and seers have developed tikunim, contemplative exercises and behavioral practices, to help seekers confront their shadows, convert vices to virtue and better receive the special grace of their own Higher Ideas.

In this workshop we will investigate Kabbalah's understanding of how to address those aspects of type which hinder our recognizing the divine in ourselves and others. We will especially draw on the insights and prescribed practices of two influential Kabbalists: the sixteenth century mystic, Moshe Cordovero, and the twentieth century Hasidic master, Sholom Noah Berezovsky, better known as the Slonimer Rebbe. Through chant, meditation, practical exercises and shared exploration we will consider the unique spiritual paths which Kabbalah charts from inner darkness to our becoming manifestations of light, that together we might take our next steps along the way.

Rabbi Howard Avruhm Addison, a pioneer in synthesizing the Enneagram, Contemplative Practice and Kabbalah, is Assistant Professor of Humanities at Temple University. Certified by Palmer Daniels, Avruhm is the author of *The Enneagram and Kabbalah* and a founding teacher of the Lev Shomea Institute, which trains spiritual guides in the Jewish tradition.



Beth O'Hara

Embodying the Enneagram: Integration of all Three Centers

Body Wisdom & Somatic Explorations

All Students

Most of us live with disconnected centers — the instincts, the heart and the mind — which cements our type firmly in place. To move forward in life with clarity and compassion, we must re-connect and re-integrate the three centers.

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Physiologically, working with the Enneagram through the body creates new neural pathways that allow the personality to loosen. Why not transform the knowledge of the personality into powerful experiences of integration of all three centers?

In this session, you'll explore ways that the body holds type in place that limit and separate us, as well as learn new ways to shift that energy. Beth will share movements and experiences she has developed for the School of Conscious Living Enneagram programs that increase access to all three centers and allow integration of the energies of the instincts, heart, and mind, helping you to free yourself from the grip of type, and expand your consciousness.

Beth O'Hara is an Accredited and Certified Enneagram Teacher, Certified Iyengar Yoga Instructor and Certified Life Coach. She is an adjunct faculty member for the School of Conscious Living and brings a somatic approach to embodying Enneagram knowledge. Beth also serves as President for the International Enneagram Association's USA Affiliate.



Roxanne Howe-Murphy

The Transformative Role of Pain in Coaching
Psychology & Personal Growth

Intermediate

What brings a client into a professional relationship with a growth-oriented professional?

Hidden pain often plays an important role underlying your client's experience. How that pain has been managed contributes to the client's current experience that they bring to the coaching relationship. When ignored, desired growth outcomes are nearly impossible to sustain. Facilitating contact with, and offering processes for transforming pain is an important value that coaching professionals can offer.

In this session, we will briefly discuss ways that the personality structure's internal logic and the Inner Triangle of Identity fuel pain and some of the many paradoxes that can either lead to more pain or offer freedom and expansiveness.

Attendees will have the opportunity to actively explore presence-based strategies for acknowledging and working with the pain experienced by their clients, including 'conscious cooking,' and 'coaching-to-the paradox,' as well as become more attuned to their own personal approach to addressing pain and how that has influenced their own growth.

Roxanne Howe-Murphy, EdD, is the author of *Deep Coaching: Using the Enneagram as a Catalyst for Profound Change*, *Deep Living* (due out in 2011) and founder of the Deep Coaching Institute's Coach Certification Program, an IEA Accredited School. She is the director of the Enneagram Institute of the San Francisco Bay Area.



Terry Saracino

Subtype Dynamics in Relationships

Psycho-spiritual Growth

All Students

This presentation will explore the impact of instinctual subtypes, separate from type, on relationships. The three major instincts (self-preservation, social, and sexual) and the subtypes which are formed by them have a powerful impact on our style of relating. Since the three subtypes have very different interests, energy levels and needs, conflicts in relationships are often more related to subtype than type differences. Understanding these differences can improve relationships immediately. Participants will explore a current relationship and leave the workshop with greater awareness about the key dynamics of this relationship. In addition, participants will gain a better understanding of the influence of instincts/subtypes on relationships in general. The workshop will include brief talks, inner practices, group exercises and short panels.

Terry Saracino, MA-Counseling, MBA, has taught the Enneagram in the U.S. and abroad since 1989. She founded The Enneagram Center in Denver, one of the first centers in the country to offer a variety of Enneagram courses, type groups, study groups, workshops for therapists, and Enneagram-based counseling. She is Executive Director of Enneagram Studies in the Narrative Tradition and a Teaching Associate in the internationally recognized Palmer-Daniels Enneagram Professional Training Program (EPTP). She has for many years pursued her own spiritual journey through her Enneagram work and as a student of the Ridhwan School (Diamond Approach®) founded by Hameed Ali. Terry@EnneagramWorldwide.com, www.EnneagramWorldwide.com



David W. Favre and Katherine Chernick Favre

The Enneagram of Archetypes and Process: the
Mystery Behind the Order of the 9 Types

Psycho-spiritual Growth

All Students

This fascinating presentation takes one on a profound journey revealing how the order of the Types around the Enneagram can be used for psychological transformation and spiritual growth.



The order of the Types in a clockwise direction reveals both the archetypal roles each Type plays in the human family as well as the path to psychological maturity. The order of the Types in a counter clockwise direction reveals the ancient archetypal path to spiritual enlightenment.

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For example, Type One is the archetype of the Father not only in terms of a father's role in his family but in terms of the spiritual archetype of being free of human desire and being pure enough to enter the kingdom of God.

This presentation draws on decades of research into the core unconscious psychological motivation of each Type combined with the work of Jung, Campbell and Eastern wisdom traditions.

David Fauvre is co-founder of Enneagram Explorations and Enneagram.net. He is a leading internationally recognized Enneagram researcher, trainer and test developer. He holds a Masters in Psychology and is Certified Enneagram Teacher with Riso and Hudson. He has studied with Palmer-Daniels, Tom Condon, Naranjo, Ichazo, Byron Katie and Barbara Brennan.

Katherine Chernick Fauvre, is an internationally recognized teacher, coach and researcher. Her innovative work and diverse studies on the internal experience of type have made her a leader in the field.

She is a former member of the Board of Directors of the IEA and is a certified Teacher with Palmer-Daniels, Riso-Hudson and Hurley-Donson. She is the author of *Enneastyle: The 9 languages of Enneagram Type, Enneagram Instinctual Subtypes, The 27 Tritypes Revealed*.

7:00pm-12:00pm Reception and Dance Party
Atlantic Ballroom

8:00am-9:00am Morning Refreshments
Las Olas Foyer

8:30am-10:30am Sunday Morning Sessions



Chris Southard and Paul Van der Grift

Spiritual Development and The Enneagram:
Working with College Students

Education & the Arts

All Students



This groundbreaking session is about working with college students using the Enneagram for spiritual and personal development.

As we, the presenters, live and work in South Florida, we will have the rare opportunity to bring many of our students to participate with us.

The two fundamental tools we have found to work well with this age group are the Narrative Tradition Panels, and small breakout groups for processing information and experience.

We will discuss the use of social media, global networking and the students' visions for a healthier world. We will also incorporate video clips from a stunning panel of eight women college roommates of eight different types facilitated by David Daniels at

our conference in November of 2010. Some of these women will be participating in the presentation.

Chris Southard is a graduate of Gordon-Conwell Theological Seminary and has his Master in Divinity and a Master in Arts and Counseling. He serves as the Youth Director at First Presbyterian Church in North Palm Beach and as the Head Coach of the men's lacrosse team at Palm Beach Atlantic University.

Paul Van der Grift is retired from acting and documentary filmmaking. He has a Bachelors degree in International Affairs, and a minor in Social Work from Florida State University. He received his film training at New York University. His social work experience includes work in elder care, grief, and crisis counseling.



Deanna Martin and Ron Esposito

The Holy Ideas: Being and Everythingness
Spirituality

All Students



The Holy Ideas of the Enneagram are in service to the alleviation of suffering and the recovery of our true nature through remembering our Essence qualities. The Holy Ideas remind us of who we truly are beyond our attachments and identification with the construct of the egoic mind. As we observe our attachments and defense of the ego we become aware of the

ways that we suffer. We can choose to end our suffering. Suffering results from clinging to the dualistic, fixated patterns of believing that things are right/wrong, that we are loved/unloved, successful/unsuccessful, abandoned/connected, depleted/abundant, unsafe/safe, limited/free, controlled/in control and important/unimportant.

The Holy Ideas are Holy Perfection, Holy Will, Holy Law, Holy Origin, Holy Omniscience, Holy Faith, Holy Plan, Holy Truth and Holy Love. They are the antidotes to the egoic fixations that cause suffering.

What are the characteristics of each of these Holy Ideas? How do we increase our capacity to experience and live in these essential states? In this workshop, Ron and Deanna will explore these questions and more as they lead participants through an exploration of artistic images that elucidate each Holy Idea. Through teaching, experiential exercises and dialogue we will dive deep into the heart of being and everythingness. The session will culminate with a singing bowls meditation on the Holy Ideas.

Deanna Martin, MA, LPC, is a Certified Teacher and Trainer of the Enneagram in the Narrative Tradition. She is currently the Associate Director at Xavier University's Center for Faith and Justice. Deanna is experienced in working with individuals and groups and has over twelve years experience working professionally in the areas of ministry, Ignatian spirituality and Christian Mysticism.

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Ron Esposito, MA, is a certified Life Coach, Enneagram Teacher/Trainer in the Narrative Tradition and an adjunct in the School of Conscious Living. Ron is a practicing mystic drawing upon Eastern spirituality and philosophy as well as Western New Thought metaphysical principles. He performs professionally on crystal singing bowls, Tibetan bowls and kalimba.



Clarence Thomson

Meta-coaching with the Enneagram
Psychology & Personal Growth
All Students

The Enneagram is a superb diagnostic tool to use in conjunction with whatever other techniques one uses in coaching. It does not displace other approaches, but refines and specifies what motivations and unconscious agendas are probably also at play. When coaching techniques and strategies are conscious, the Enneagram can provide the unconscious or partially conscious agenda and focus that will conflict with or support the behavioral strategies.

Clarence Thomson started the first Enneagram newsletter and edited it for 8 years. He's written two books, co-written one more on the Enneagram and has been teaching and coaching with the Enneagram nationally and internationally for 12 years.



Delbar Niroushak

Human Resource Development with the Enneagram
Business
All Students

One of the great challenges facing organizations is getting all employees, from the CEO to the hourly workers, to realize that to become the best, they have to embrace Diversity.

Diversity is about empowering people. It makes an organization effective by capitalizing on all of the strengths of each employee. Within the Enneagram you will learn how to build up Trust and it Develops an atmosphere that is safe for all employees to be efficient. This is what helps to build great teams in Challenging moments. With Enneagram the focus of HRD will be on efforts and on Accomplishing Goals. This application can upgrade the ability of the Inner Customers (the employees) to rely on the Organization itself as the main source and as a result they become faithful to what they have promised. Diversity with Enneagram can attract efficient people into their ranks, this can create Leadership to change the employees to own their position and be responsible. Responsibility can create faithfulness and that's what HR needs the most in an Organization in order to Brand itself.

Dr. Delbar Niroushak is a clinical psychologist, and a certified Enneagram teacher in the Narrative Tradition. She is an IEA Affiliate in Iran. She uses CBT, MBCT and the Enneagram in her work with leaders in organizations.



Curt Micka and David Daniels

The Peace Making Principles of John Paul Lederach, Human Violence, and the Enneagram Solution

Psychology & Personal Growth
All Students



The adaptive value of human violence is rapidly disappearing. Only the unexamined root causes and cure keep humans hostage to violence. How by expanding our moral imagination can we become peace makers in real time? In our daily lives?

Here we will present John Paul Lederach's blueprint for peacemaking along with David's work culminating in his book *Violence and the Struggle for Existence*. And the Enneagram provides us with the tool needed to embody and enliven the blueprint for peacemaking. It's not an easy blueprint - it requires courage, presence, openness, and vulnerability when our instinct is to demonize, fight, and/or flee.

Come and explore this challenge with us. Among other questions, we will explore:

- What is it that makes us want to demonize, fight or flee when conflict arises?
- What specifically leads to human violence?
- What about conflict makes it tough to stay present with ourselves and with others?
- What makes it possible for us to confront conflict safely, compassionately, and constructively?
- How can YOU create what you need to resolve conflict more creatively, compassionately, and effectively?

We'll use panels, small group exercises, and lecture to explore and learn together.

Curt Micka, JD, is a mediator, conflict coach, trainer, and consultant with 20+ years experience in the field. He is a certified teacher of the Enneagram in the Narrative Tradition, a former IEA Board member, and President of the Minnesota Chapter of the IEA.

David Daniels, MD, co-founder of Enneagram Studies in the Narrative Tradition. He is a clinical professor of psychiatry at Stanford and co-author of *The Essential Enneagram*. While at Stanford he formed the Committee on Violence, served on the President's Commission on the Causes and Preventions of Violence, co-wrote the acclaimed book *Violence and the Struggle for Existence* and published on the subject in Science. He brings his knowledge of the Enneagram and violence to this presentation.

2011 CONFERENCE PROGRAM SCHEDULE — SUNDAY MORNING



CJ Fitzsimons

“When words fail . . .” – A Body-based Approach to Resolving Blockages in Business or Personal Relationships

Innovative Applications

All Students

The interaction, used in some of the EPTP trainings, is a valuable development instrument to help people improve their understanding of themselves and their important relationships. It involves the person verbally interacting with a representative of the same Type as the person with whom they would like to improve their relationship.

Since sometimes a person is either unable to articulate an issue important to them or unwilling to in front of a group, I have developed a wordless alternative to the interaction that blends elements from Tai Chi, psychodrama and brief therapy. The person who would like to understand the dynamic of a relationship important to them (with either a person or an organization) — and, in many cases, achieve clarity on the next step — carries out the exercise with someone of the same Enneagram Type as the person with whom they are in the relationship.

In cases where someone is in conflict with themselves or has an ethical dilemma, the partner in the exercise would be someone of their own Type.

As it is based on a wordless partner exercise, it is possible for many pairs to work in parallel, which opens up interesting dynamics for the facilitator of an Enneagram group or workshop.

In this session you will have an opportunity to experience this exercise for yourself.

CJ Fitzsimons, born in Ireland (1961), is a leadership sculptor living in Germany and working internationally. He has co-authored a book on international project management in German, focusing on intercultural differences and the role the Enneagram plays in this. He is a qualified Enneagram (AETNT/GfE, 2002) and Tai Chi (2003) teacher.



Joyce Stenstrom

The Nine Domains: Nine Organizing Principles for Understanding the World
(Spanish/English Translation Available)

Innovative Applications

All Students

As everyone is aware, we are constantly bombarded with more and more information—although we usually have no way to make sense of things or to see relationships among elements. The ever-mounting cascade of data does not usually result in real understanding of what is happening, much less of having true insight. We need a way to get above the flood of data to see broader, more meaningful, perspectives.

In this informal but stimulating talk, Joyce Stenstrom will present the Nine Domains (as defined and developed by Don Riso of The Enneagram Institute). Joyce will teach the basic concepts of the Nine Domains and demonstrate their usefulness in a wide range of applications: in business, art, politics, and other areas of human endeavor.

Joyce will demonstrate how the Nine Domains can be used as a highly versatile “organizing principle” to account for what elements are missing and which are present. The result is learning to use the Enneagram to see “wholes,” and to think systemically. This is an eye-opening presentation, even to those who already have a background in the Enneagram.

Joyce Stenstrom is a consultant in ergonomics, an artist, and a student of philosophy and consciousness. For the past several years, she has also worked closely with Don Riso developing materials for The Enneagram Institute.

10:30am-11:00am Mid-Morning Break/Refreshments
Las Olas Foyer



Elizabeth Wagele

Using the Enneagram for Transforming Childhood Pain

Psychology & Personal Growth

All Students

In this workshop, participants recall experiences from their childhoods that bother them. It may not have entered their minds to imagine their attitudes or responses as having been otherwise because habits have become so engrained since the event, and the usefulness of doing so may not have occurred to them. (This works for guilt-producing or fearful experiences, as well as where participants were mistreated.) Participants draw the incident as it happened; then they make another drawing as they would change it in hindsight, paying attention to Enneagram type. Then we talk about it in small groups. This helps reset their conscious and unconscious brains, which enables them to live in a less obstructed way. They begin to see themselves differently, for example as making stronger boundaries or being more gentle with themselves and others. Sharing these drawings and stories in the workshop re-enforces their benefit. Interestingly, Enneagram styles are often readily seen in the drawings. This is my favorite workshop to present. No aptitude for art is necessary.

Elizabeth Wagele has given presentations and musical programs on the Enneagram at IEA conferences and elsewhere. She’s known for her accessible books on the Enneagram and introversion, which she illustrates with her cartoons, and her blogs on Psychology Today and WordPress. She also writes about the MBTI™ system. Elizabeth lives in Berkeley with her husband, Gus.

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MaryAnn Riddell-Birkbeck and Colette Rodriguez

Does your Enneagram Style Affect Your Ability to Lose Weight?

Medicine & Healing

Beginner



When you eat when you are not hungry, a familiar Enneagram habitual pattern or habit is working to sabotage you. Enneagram eating habits can be difficult to conquer but you can change.

This fun presentation will identify the habitual triggers of unhealthy eating for your Enneagram Style. You will also be given tips and tricks to out-smart your style.

All nine types have different methods they use to get off track and back on track.

In today's world, being at a healthy weight has never been more crucial, so find out how to bypass the habitual sabotage methods of your Enneagram Style

MaryAnn Riddell 7/8 is a Life Coach specializing in Work-Life Balance issues. In the last year, MaryAnn has lost 45 pounds by outsmarting her Enneagram Style triggers. MaryAnn specializes in helping people identify their hidden blocks (Enneagram Fears or Defense Mechanisms). MaryAnn and Colette give a fun workshop with participants learning how to recognize their eating/dieting triggers



Viviana Trucco

Working the Geometry of My Enneagram Personal Complexity
(Spanish/English Translation Available)

Psychology & Personal Growth

All Students

In this workshop we will work with participants' TEGMI test, the tool I introduced in my 2010 presentation. The TEGMI test is available at www.viviantrucco.com.ar/. Participants can work their own TEGMI test, or be observers of the system in others. Working on our complexity avoids stereotyping, dynamizing the consciousness of our Identifications. What aspects of my psycho-spiritual complexity should I consider for my transformation work beyond my automatic processing prototype? Our psycho-spiritual transformation requires that we be balanced through a dynamic plasticity towards integration and unity.

Viviana Trucco, from Argentina, is a philosophy professor, a psycholinguistic researcher and psychologist. She works as an Enneagram teacher and is the creator of the method *The Geometry of My Enneagram Identifications* and the computerized tool TEGMI for personal and organizational use. She worked as business team consultant and currently leads workshops on personal growth.



Monica Tinoco and Consuelo Ramirez

The Enneagram and Money - How the Enneagram Plays out in our Personal Relationship to Money

Innovative Applications

All Students



The objective of this session is to learn more about the different approaches of the types regarding money making and money spending and how the Enneagram influences our lives in relationship to money. What does money mean to each? What's the point of making it, and spending it, giving it away and more? Which type would say Money is the consequence of doing things right or Money is the consequence of following your dream? Money will give you safety, or Money will give you power. Come to this session and explore new ways of relating to this fundamental medium of exchange around the human experience. A Panel with the different types sharing their views on money will be presented during this session. It will be done in an interactive and fun way!

Mónica Tinoco has an International Business Bachelor's Degree, and is the founder of Enneagram Business Coaching Mexico. Her knowledge, negotiation skills and experience in the business arena in Mexico have been a remarkable added value that has brought innovation and creative ways of Coaching successfully in a very competitive market.

Consuelo Ramirez has an International Business Bachelor's Degree, and, has experience in logistics and brokerage services specialized for the automotive industry. Her passion has always been quality service and developing longtime relationships with people. Her becoming a business partner in Enneagram Business Coaching Mexico has been a key factor to develop sustainable business relationships and attracting new clients from the Fortune 500 list.



Robert Tallon

The Enneagram, the 12 Steps, and Centering Prayer

Medicine & Healing

All Students

This presentation shows how the Twelve Steps, the Enneagram, and Centering Prayer are used together to enhance and stabilize recovery, and to bring about the very spiritual experience that all three tools were designed for. The personality (or false self) is a survival strategy—what we created to survive in the world—and to satisfy what Centering Prayer's architect, Thomas Keating calls the three biological needs: (1) security, (2) power and control, and (3) affection and esteem. Our Enneagram strategy is a way to continually replicate the feeling that the personality needs to survive. The personality/false self is addicted

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to survival and is uninterested in change, enlightenment, or sobriety. It is only interested in survival — as the false self.

This practical talk describes how to set up an ongoing 12 Step/Enneagram group, get members, and create an agenda of the first ten meetings. It includes suggested handouts and guidelines for facilitating such a group, both with or without Centering Prayer. We will discuss how the Enneagram is an invaluable aide to working the steps, particularly the first, fourth, fifth, tenth and eleventh steps; and how Thomas Keating's work with the three biological needs is pivotal to understanding addiction, whether to our personality or to anything else.

Robert Tallon is an executive coach and corporate trainer. He teaches the Enneagram in North America and Europe and is the co-author of *Awareness to Action: The Enneagram, Emotional Intelligence, and Change*. He facilitates a 12 Step/Contemplative Prayer/Enneagram group that meets twice a month in St Louis.



Brian Cole Miller

How to Use Creative Activities to Teach the Enneagram

Business

Intermediate

When you teach the Enneagram, you have to share a lot of information with your students. But that doesn't mean it has to be a long, dull lecture! Adults learn best when they are actively engaged in the learning process. And they learn even better when they are having fun doing it. So come explore (or share!) some creative, non-traditional approaches to teaching the Enneagram in business and other group settings. We'll go beyond the same old boring speeches, presentations and panels that rely on one-way communication and teacher-driven learning. Instead, we'll look at (and try out!) various interactive games, activities, contests, puzzles, exercises, and other techniques that will help you get — and keep — your participants involved from start to finish!

Brian Cole Miller is a teambuilding expert who helps people work together effectively. He often uses the Enneagram as a base. With a Masters degree in Human Resources and 25 years of field experience, he authored the bestselling book, *Quick Team-building Activities for Busy Managers* and the widely used workbook, *Understanding Yourself and Others through the Enneagram*.



David K. Banner

Essential Enneagram Typing Skills
in a 1:1 Session

Psychology and Personal Growth

Intermediate

I have typed many folks over the last 6 years and I have learned some "tricks of the trade" that help serious Enneagram practitioners avoid the pitfalls of typing. In this session, I will emphasize:

- (1) how body language can be indicative of certain types;
- (2) how to get people to establish rapport while getting clues about their type;
- (3) how to ask questions that narrow down the possible type structures operating in the person;
- (4) how wings and arrows can be used to narrow the search;
- (5) how to use sub-types to narrow the search;
- (6) how to use compare and contrast questions to help identify type.

David Banner is a certified Enneagram teacher in the Narrative Tradition (2005) and has conducted numerous seminars on the Enneagram (Enneagram and Relationships, Enneagram and Parenting, and Introduction to the Enneagram). He published a book (*Frameshifting: A Path to Wholeness*) (2008) that uses Enneagram theory liberally.

12:30pm-1:30pm Lunch

**1:30pm-2:30pm Endnote Address/Closing Session –
The Enneagram and Global Change
Ginger Lapid-Bogda**

Ginger Lapid-Bogda, PhD

The Enneagram and Global Change

We are at a choice-point: of crisis and opportunity; of chaos and reordering; of localism and globalism; of the individual and the collective; of regression and transformation. For this to happen, we have to *be* and *do* differently. We will either survive and thrive together or....

Each of us has a contribution to make, a role to play in this evolution. What is yours? As you participate in this session, the Enneagram will be your guide in this discovery.

Ginger Lapid-Bogda, PhD is an internationally recognized Enneagram author, teacher, coach, and organizational consultant helping individuals, teams, leaders, and organizations use the Enneagram in their personal and professional lives.



She is the author of four Enneagram business books: *Bringing Out the Best in Yourself at Work: How to Use the Enneagram System for Success* (McGraw-Hill 2004); *What Type of Leader Are You? Using the Enneagram System to Identify and Grow Your Leadership Strengths and Achieve Maximum Success* (McGraw-Hill 2007); *The Enneagram Development Guide* (2007); and *Bringing Out the Best in Everyone You Coach: Use the Enneagram System for Exceptional Results* (McGraw-Hill 2009).

Her organization, The Enneagram in Business, provides state-of-the-art training tools and certification programs. Most recently she created an Enneagram iPhone App, “Know Your Type.”

www.TheEnneagramInBusiness.com • 310.829.3309

We are born with our hearts and arms open wide—trusting, confident, and brimming with vibrant life energy. Over time, though, the challenges of life constrain that flow, leaving us unbalanced. We often find ourselves stuck in inertia, exhausted by overdoing, or strained and preoccupied with trying to control everything. *Roaming Free Inside the Cage* will help you identify your unique pattern of imbalance and reclaim your inborn freedom so that you can move forward with clarity of vision, confidence in your own power, and composure in the face of life's adversities.

"There is much to digest and absorb here, principles and practices, history, symbolism, and poetic expression. This is a book on experience of, rather than knowledge about. Come to it with a willingness to use the principles of optimal learning, be receptive and grounded in order to open your heart and mind with curiosity, and have the expectation of benefit. Then you will indeed benefit greatly from this fundamental, deep and penetrating work on the Enneagram and the Dao."

—David Daniels, M.D., September 2009, Clinical Professor, Dept. of Psychiatry and Behavioral Science, Stanford Medical School

William M. Schafer, Ph.D. is a clinical psychologist who has worked with infants, toddlers, and their families for over forty years. A certified teacher of the Enneagram in the Oral Tradition and a student of the Dao, he brings his lifelong passion to integrate western psychology with eastern mysticism to this book.

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ROAMING FREE INSIDE THE CAGE

William M. Schafer Ph.D.

ROAMING FREE INSIDE THE CAGE:



A Daoist Approach to the Enneagram
and Spiritual Transformation

by William M. Schafer Ph.D.

Foreword by David Daniels M.D.
Author of *The Essential Enneagram*

Unsolicited on-line reviews
from readers.

"It is written with a down-to-earth practical orientation for readers who are interested in their personal growth... Schafer's description of each Enneagram type's transformation journey is the most lucid I have read anywhere. He lays out how each type gets distracted and what's necessary to return to a spiritual expression of type."

R. Bradstreet, Austin TX

"Though there are many good books to explain the Enneagram, this one surpasses them all in its depth. The author provides a clear, well-written theory of personality development... This book will take you beyond the 'personality typing' approach."

A. H. Claus, Woodland CA

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—Samuel Schindler, San Francisco

FACULTY:

Roxanne Howe-Murphy, Ed.D., author of *Deep Coaching and Deep Living* (2011)
Belinda Gore, Ph.D., pioneering Enneagram psychologist and leadership consultant
Diana Redmond, veteran coach and spiritual mentor
Elizabeth Carrington-House, MCC, veteran leadership coach

To register, or for more information, go to: www.deepcoachinginstitute.com • or contact linda@deepcoaching.com

Join this workshop and discover new aspects about the complexity of your personality

IEA Conference 2011 Workshop
"Working the Geometry of my Enneagram Personal Complexity"
 11:00am-12:30pm Sunday Morning Sessions

We are complex beings and no one exhausts the model in which is mirrored.
 "The Geometry of My Enneagram Identifications is a method that allows extending the "Inner Observer" so you can give a new destination of what you discover about yourself. You cannot change anything you cannot see.
 The path is traced by deconstructing the Psychological self and by returning to the Ontological self.

From Ego to Essence

Method
 The Geometry of My Enneagram Identifications

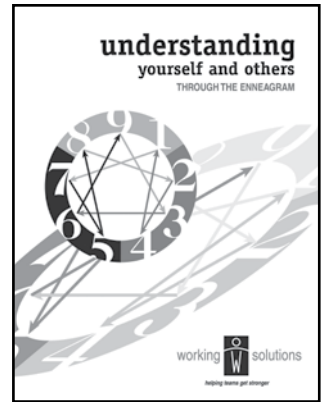
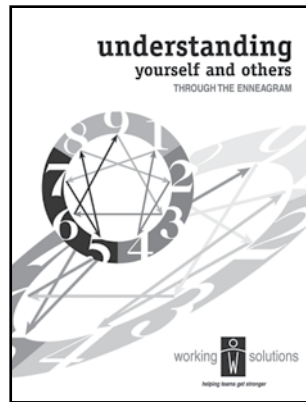
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 Prototype profile/Dominant personal profile/Personalized geometric design/Descending order and Graphics of Levels of Development of the pure and combined identifications. Tendencies and Risks. "How to read it" on 6 pages instructions.

VIVIANA TRUCCO
 Argentina
www.vivianatrucco.com.ar/viviana.trucco@gmail.com

In this workshop we will work with participants' TEGMI test, the tool I introduced in my 2010 presentation. The TEGMI test is available at <http://www.vivianatrucco.com.ar/>. Participants can work their own TEGMI test, or be observers of the system in others.

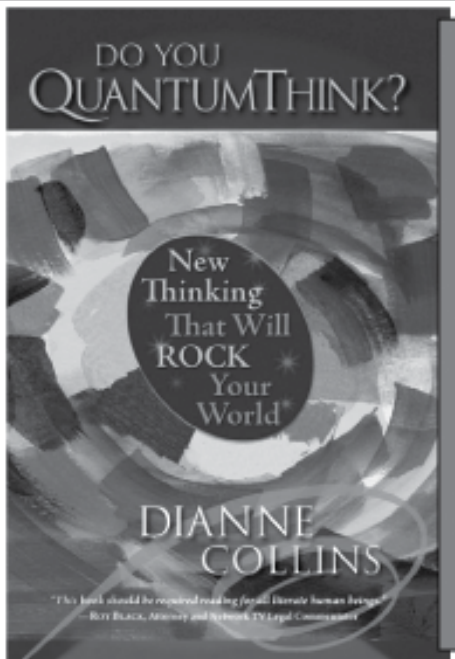
Working on our complexity avoids stereotyping: dynamizing the Consciousness of our Identifications



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Thank You

Our heartfelt appreciation goes out to the many dedicated organizers, workers and volunteers who donated their time, talent, energy and love throughout the year toward making the 2011 IEA Conference in Fort Lauderdale, Florida a reality.

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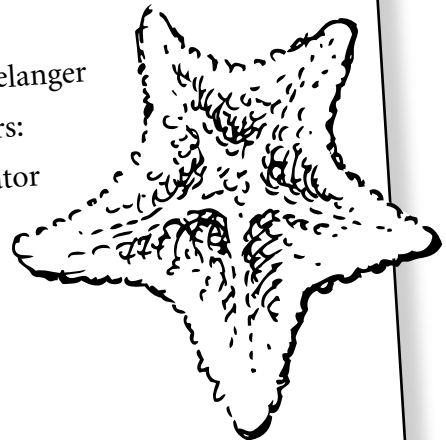
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